# o <br> Reliance 

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Growth is Life
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## Unaudited Financial Results Half-year Ended September 30, 2019

December 11, 2019
My Dear Shareowners,
I am delighted to share with you yet another stellar performance of Reliance Industries Limited (RIL) for the half year ended September 30, 2019.

RIL delivered a robust consolidated financial performance for the first half of FY2019-20. Increase in earnings was led by the accelerated growth from the consumer businesses which offset the decline in contribution of our Oil to Chemicals (O2C) businesses.

RIL's consumer businesses are on a continued growth trend guided by the passion to provide best value to our customers. Reliance Jio achieved the 350 million subscriber mark and has now become the second largest single-country operator globally. Reliance Jio has truly democratized digitalization in India with data consumption in excess of 4 Exabyte per month on its network. Reliance Retail delivered record revenue and earnings despite a broad-based consumption slowdown, surpassing $₹ 75,000$ crore revenue milestone for the first half of FY2019-20.

There have been several key transformational developments during the period and I would like to share them with you.

As Reliance continues on the path of strengthening its businesses, your company has taken several strategic initiatives which herald the evolution of Reliance into New Reliance.

Saudi Aramco and RIL signed a non-binding Letter of Intent ("LOI") regarding a proposed investment in the Oil to Chemicals (O2C) division comprising the Refining, Petrochemicals and fuels marketing businesses of RIL. Saudi Aramco's potential 20\% stake is based upon an Enterprise Value of US\$ 75 billion for the O2C division. We have a long-standing crude oil relationship with Saudi Aramco and we would be happy to see this further strengthened with this investment. The partnership will leverage strengths in feedstock integration, technology, project execution and product innovation.

We are delighted to expand our partnership with BP, one of the global leaders in the fuel-retailing sector. This partnership is a testimony to the strong ties between BP and Reliance. Our robust partnership in developing gas resources in India has now expanded to fuel retailing and aviation fuels. RIL and BP's partnership will incorporate and build on RIL's current fuel retailing network of above 1,400 sites across India, which both the partners aim to grow rapidly to up to 5,500 sites over the next five years.

Ouralliance with Microsoft willembarkona unique,comprehensive, long-term strategic relationship aimed at accelerating the digital transformation of the Indian economy and society. Our longterm partnership combines the power of Microsoft's cloud-based solutions- including Azure, Azure AI and Office 365 - with Jio's connectivity and digital solutions.

Further, Brookfield along with co-investors will invest ₹ 25,215 crore in the units of Tower InvIT. This is the single largest foreign investment in an Indian infrastructure vehicle and is a testimony from one of the largest infrastructure players globally, for the quality of assets created by Jio.

Partnering with global leaders across all our businesses brings expertise, technology, products, brands and capital for growth.

Highlights of the half-year's performance (consolidated)

- Revenue increased by $13 \%$ to ₹ 336,810 crore ( $\$ 47.5$ billion)
- PBDIT increased by $12.3 \%$ to ₹ 50,306 crore ( $\$ 7.1$ billion)
- Cash Profit increased by $9.8 \%$ to ₹ 34,489 crore ( $\$ 4.9$ billion)
- Net Profit increased by $12.6 \%$ to ₹ 21,366 crore ( $\$ 3.0$ billion)
- Gross Refining Margins (GRM) of $\$ 8.8 / \mathrm{bbl}$ for the half year ended September 30, 2019

For the half year ended September 30, 2019, RIL achieved a turnover of ₹ 336,810 crore ( $\$ 47.5$ billion), an increase of $13 \%$ on a Y-o-Y basis. The increase in revenue was largely due to accelerated growth in consumer businesses. Revenues in our O2C businesses were mainly impacted by softer commodity prices. PBDIT registered a growth of $12.3 \%$ and was at ₹ 50,306 crore ( $\$ 7.1$ billion) for the half-year period. On a half-yearly basis, RIL achieved its highest ever net profit of ₹ 21,366 crore ( $\$ 3.0$ billion), an increase of $12.6 \%$ on $Y-o-Y$ basis. As our consumer businesses scale up, they are contributing more to our consolidated earnings. Consolidated segment EBITDA stood at ₹ 45,182 crore ( $\$ 6.4$ billion) for the first half, with $32.3 \%$ contribution from Jio and Retail together.

For 1H FY 2019-20, Refining and Marketing segment revenues increased by $2.3 \%$ Y-o-Y to ₹ 198,950 crore ( $\$ 28.1$ billion), while EBITDA was down by $11.6 \% \mathrm{Y}-\mathrm{o}-\mathrm{Y}$ at ₹ 10,811 crore ( $\$ 1.5$ billion). RIL was able to deliver a resilient performance amidst challenging geopolitical environment, slower demand growth and unfavourable crude sourcing environment.

Weakness in key product deltas and tighter crude markets for heavy crudes resulted in the decline in RIL's gross refining margins (GRM) for the first half to $\$ 8.8 / \mathrm{bbl}$ as compared to $\$ 9.9 / \mathrm{bbl}$ in the corresponding period of the previous year. RIL's premium over regional benchmark (Singapore margin) was at $\$ 3.8 / \mathrm{bbl}$ during 1H FY 2019-20. Product cracks, however, rebounded in the second quarter led by strong light and middle distillate products. With change in marine fuel specifications under IMO 2020, we are constructive on refining margin environment in the medium term.

RIL processed 34.2 MMT of crude in 1HFY 2019-20. As of September 30, 2019, Reliance operated 1,385 outlets across the country with industry leading throughput per outlet.

During 1H FY 2019-20, revenue from the Petrochemicals segment decreased by $9.4 \%$ Y-o-Y to ₹ 76,149 crore ( $\$ 10.7$ billion) with lower price realisations. EBITDA for the period was at ₹ 17,737 crore ( $\$ 2.5$ billion), a decrease of $5.1 \%$ on a $Y$-o-Y basis primarily due to weak petrochemical product margins. There was a significant decline in major product margins such as PE, PX, MEG and PET as a result of new supply, inventory overhang and soft global macro environment. However, EBITDA margin improved 110 bps to 23.3\% for the half year, driven by cost optimisation from feed stock flexibility and light-feed cracking, wide product portfolio and deep integration.

Domestic demand for petrochemicals continues to remain resilient amidst global slowdown. Polyester demand growth was $8 \%$ in 1 H FY 2019-20, while polymer demand grew by $5 \%$ with strength in infrastructure sector and consumer led packaging segments.

The oil and gas business achieved a turnover of ₹ 1,713 crore down $37.8 \%$ Y-o-Y. The segment performance however continues to remain impacted by lower volumes due to natural decline resulting in an EBITDA of ₹ 335 crore. Production from the domestic segment was at 23.5 BCFe, down $29.2 \%$ Y-o-Y while production volumes from US shale operations declined by $30.1 \%$ to 36.7 BCFe.

Three KG D6 projects now under development are expected to bring over 3 TCF of gas resources to production starting next year. The first of the three KG D6 projects under development, the R-Series project, is in execution phase and the first gas from this field is on-schedule and expected by mid-2020.

Reliance Retail, as India's leading retail company, has brought retail revolution to India. The business continues to serve the needs of millions of customers by providing them access to a wide range of quality products and services at compelling value and reaching the length and breadth of the country through an extensive network of physical stores and digital platforms.

Despite slowdown in consumption in first half, Reliance Retail delivered a resilient performance and sustained its strong track record of robust revenue growth and profit improvement. Retail business recorded revenue growth of $36.1 \%$ Y-o-Y to ₹ 79,398 crore ( $\$ 11.2$ billion). EBITDA for the retail business increased by $68.2 \%$ Y-o-Y to ₹ 4,371 crore ( $\$ 617$ million) and EBITDA margin witnessed a Y-o-Y expansion of 100 bps to $5.5 \%$. As on September 30, 2019, Reliance Retail operated 10,901 stores across 6,700+ towns and cities in India. We added 602 new stores in 1H FY 201920. Operational performance saw an improvement largely due to focus on customer centricity, strong like for like sales growth and expansion in Tier 3/Tier 4 markets in India.
Reliance Retail received footfall of 300+ million during this period and currently has a registered customer base of over 108 million. This showcases the significant scale with which Reliance Retail is serving its customers. The robust performance underpinned by sharp operational execution keeps it well poised to deliver consistent, competitive and sustainable growth ahead.

Reliance Brands completed the acquisition of British toy retailer, Hamleys and this acquisition will establish Reliance Retail as a major player in the global toy retail industry.

In our Digital Services business, Jo has now reached 355.2 million subscriber base and has become world's second largest single country mobile operator. In the past one year, Jo has connected 100+ million customers to its network providing them with unmatched offerings at affordable tariffs.

Jo's operating revenue for 1H FY2019-20 was ₹ 24,033 crore (\$ 3.4 billion) and EBITDA was at ₹ 9,852 crore ( $\$ 1.4$ billion), with EBITDA margin at $41 \%$, an increase of 230 bps from corresponding period in the previous year. ARPU for the period was at ₹ 121 /sub per month.

Customer engagement on Jo network continues to remain robust with average data consumption per user per month of over 11.5 GB during the period. Jo has witnessed more than $3 x$ increase in voice and data traffic on its network, over the past two years. However, with $>750,000$ eNodeBs (across 800 MHz / 1800 MHz / 2300 MHz bands) deployed on 4G-LTE, Jo continues to be by far the industry leader in terms of network capacity and performance.

There were several milestones achieved by Jo during the 1H FY 2019-20:

- India's largest mobile operator by revenue
- Highest market share in terms of 4 G subscriber base and 4 G data traffic
- Total wireless data traffic during 1H FY 2019-20 stood at 2,292 crore GB, 62\% Yo growth
- Total voice traffic during 1H FY 2019-20 stood at 159,859 crore minutes


## - Ranked fastest network by TRAIs MySpeed Analytics App

During the period, Jo launched JioFiber, its fiber to the home service, across 1,600 cities in India. With JioFiber, Jo continues to deliver on its promise of connecting the unconnected, while bringing about transformational changes to Indian homes. Beta trials across more than 0.5 million homes were very successful with monthly data usage in excess of 100GB. We expect fiber to Home and Enterprise services to be key growth and margin drivers over the medium term.

Outstanding debt as on September 30, 2019 was ₹ $2,91,982$ crore ( $\$ 41.2$ billion), while cash and cash equivalents were at $₹ 1,34,746$ crore ( $\$ 19$ billion). The capital expenditure for the half year ended September 30, 2019 was ₹ 41,722 crore ( $\$ 5.9$ billion).

The Unaudited Financial Results, Unaudited Segment Information for the quarter / half year ended September 30, 2019 and the Unaudited Statement of Assets and Liabilities as at September 30, 2019 of the Company are attached.

I take this opportunity to wish you and your family members a wonderful year ahead.

With Best Wishes,
Sincerely,


Mukesh D. Ambani Chairman and Managing Director

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER/HALF YEAR ENDED 30 ${ }^{\text {TH }}$ SEPTEMBER, 2019
(Fin crore, except per share data)

| Particulars | Quarter Ended |  |  | Half Year Ended |  | Year Ended <br> (Audited) <br> 31 Mar'19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 Sep'19 | 30 June 19 | 30 Sep' 18 | 30 Sep' 19 | 30 Sep' 18 |  |
| Income |  |  |  |  |  |  |
| Value of Sales \& Services (Revenue) | 163,854 | 172,956 | 156,291 | 336,810 | 297,990 | 622,809 |
| Less: GST Recovered | 11,705 | 11,607 | 10,273 | 23,312 | 18,903 | 41,789 |
| Revenue from Operations | 152,149 | 161,349 | 146,018 | 313,498 | 279,087 | 581,020 |
| Other Income | 3,614 | 3,146 | 1,250 | 6,760 | 3,028 | 8,635 |
| Total Income | 155,763 | 164,495 | 147,268 | 320,258 | 282,115 | 589,655 |
| Expenses |  |  |  |  |  |  |
| Cost of Materials Consumed | 63,626 | 70,939 | 76,686 | 134,565 | 144,941 | 275,237 |
| Purchases of Stock-in-Trade | 35,735 | 43,659 | 29,369 | 79,394 | 55,925 | 123,930 |
| Changes in Inventories of Finished Goods, Work-inProgress and Stock-in-Trade | 873 | $(4,642)$ | $(5,576)$ | $(3,769)$ | $(10,386)$ | $(4,680)$ |
| Excise Duty | 3,623 | 4,373 | 2,695 | 7,996 | 7,008 | 13,885 |
| Employee Benefits Expense | 3,147 | 3,335 | 2,927 | 6,482 | 5,878 | 12,488 |
| Finance Costs | 5,450 | 5,109 | 3,932 | 10,559 | 7,482 | 16,495 |
| Depreciation / Amortisation and Depletion Expense | 5,315 | 5,011 | 5,229 | 10,326 | 10,402 | 20,934 |
| Other Expenses | 22,993 | 22,370 | 18,809 | 45,363 | 33,952 | 76,242 |
| Total Expenses | 140,762 | 150,154 | 134,071 | 290,916 | 255,202 | 534,531 |
| Profit Before Share of Profit/(Loss) of Associates and Joint Ventures and Tax | 15,001 | 14,341 | 13,197 | 29,342 | 26,913 | 55,124 |
| Share of Profit/(Loss) of Associates and Joint Ventures | 54 | 25 | 1 | 79 | 11 | 103 |
| Profit Before Tax | 15,055 | 14,366 | 13,198 | 29,421 | 26,924 | 55,227 |
| Tax Expense |  |  |  |  |  |  |
| Current Tax | 2,065 | 3,193 | 2,917 | 5,258 | 5,924 | 11,683 |
| Deferred Tax | 1,638 | 1,032 | 732 | 2,670 | 1,966 | 3,707 |
| Profit for the Period | 11,352 | 10,141 | 9,549 | 21,493 | 19,034 | 39,837 |
| Other Comprehensive Income (OCI) |  |  |  |  |  |  |
| i Items that will not be reclassified to Profit and Loss | (37) | (508) | (220) | (545) | (146) | 77,470 |
| ii Income tax relating to items that will not be reclassified to Profit or Loss | 24 | 103 | 16 | 127 | 2 | $(16,705)$ |
| iii Items that will be reclassified to Profit or Loss | (949) | 339 | $(2,211)$ | (610) | $(4,268)$ | $(2,177)$ |
| iv Income tax relating to items that will be reclassified to Profit or Loss | 176 | (15) | 322 | 161 | 728 | 177 |
| Total Other Comprehensive Income (Net of Tax) | (786) | (81) | $(2,093)$ | (867) | $(3,684)$ | 58,765 |
| Total Comprehensive Income for the Period | 10,566 | 10,060 | 7,456 | 20,626 | 15,350 | 98,602 |
| Net Profit attributable to : |  |  |  |  |  |  |
| a) Owners of the Company | 11,262 | 10,104 | 9,516 | 21,366 | 18,975 | 39,588 |
| b) Non-Controlling Interest | 90 | 37 | 33 | 127 | 59 | 249 |
| Other Comprehensive Income attributable to : |  |  |  |  |  |  |
| a) Owners of the Company | (787) | (76) | $(2,092)$ | (863) | $(3,684)$ | 58,773 |
| b) Non-Controlling Interest | 1 | (5) | (1) | (4) | - | (8) |
| Total Comprehensive Income attributable to : |  |  |  |  |  |  |
| a) Owners of the Company | 10,475 | 10,028 | 7,424 | 20,503 | 15,291 | 98,361 |
| b) Non-Controlling Interest | 91 | 32 | 32 | 123 | 59 | 241 |
| Earnings per equity share (Face Value of ₹ 10/-) (Not Annualised) |  |  |  |  |  |  |
| (a) Basic (in ₹) | 18.59 | 17.05 | 16.06 | 35.27 | 32.03 | 66.82 |


| Particulars | Quarter Ended |  |  | Half Year Ended |  | Year Ended (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 Sep'19 | 30 June 19 | 30 Sep'18 | 30 Sep'19 | 30 Sep' 18 | 31 Mar'19 |
| (b) Diluted (in ₹) | 18.59 | 17.05 | 16.06 | 35.27 | 32.02 | 66.80 |
| Paid up Equity Share Capital, Equity Shares of ₹ 10/each | 6,339 | 5,926 | 5,926 | 6,339 | 5,926 | 5,926 |
| Other Equity excluding Revaluation Reserve |  |  |  |  |  | 381,186 |
| Capital Redemption Reserve/ Debenture Redemption Reserve | 9,459 | 9,426 | 5,279 | 9,459 | 5,279 | 9,426 |
| Net Worth (including Retained Earning) | 343,949 | 334,736 | 304,327 | 343,949 | 304,327 | 324,644 |
| a) Debt Service Coverage Ratio | 2.38 | 1.66 | 1.38 | 1.97 | 1.66 | 1.95 |
| b) Interest Service Coverage Ratio | 3.76 | 3.81 | 4.36 | 3.79 | 4.60 | 4.35 |
| c) Debt-Equity Ratio | 0.72 | 0.73 | 0.85 | 0.72 | 0.85 | 0.74 |

## Notes

1. The figures for the corresponding previous period have been regrouped/reclassified wherever necessary, to make them comparable.
2. Petroleum Trust holds 24.09 crore shares and 5 wholly-owned subsidiaries were holding 17.19 crore shares of the Company, both aggregating to 41.28 crore shares. Petroleum Trust and the wholly-owned subsidiaries were hitherto being consolidated with the financials of the Company and the consolidated financial results reflected the issued shares of the Company at 592.63 crore shares i.e. net of these 41.28 crore shares. Pursuant to a scheme of arrangement sanctioned by the National Company Law Tribunal, Ahmedabad, the 5 wholly-owned subsidiaries of the Company have been amalgamated with Reliance Services and Holdings Limited ("RSHL"), a company controlled by Petroleum Trust w.e.f. September 13, 2019. Pursuant to amendment to the trust deed, Petroleum Trust has ceased to be under the control of the Company. Accordingly, Petroleum Trust and the 5 wholly-owned subsidiaries are not being consolidated with the Company and the consolidated financial results reflect the issued shares of the Company at 633.91 crore shares (same number as in the standalone financial results). However, as before, the beneficial interest in all these shares continues to be with RIIHL, a wholly-owned subsidiary of the Company.

The above scheme of arrangement has no impact on the consolidated profit of the quarter.
3. Pursuant to a scheme of arrangement sanctioned by the National Company Law Tribunal, Reliance Corporate IT Park Limited ("RCITPL"), a wholly-owned subsidiary of the Company has reclassified its development rights in leasehold land to "Intangible Assets under Development". In terms of the scheme, RCITPL has accounted the fair valuation impact of "Intangible Assets under Development" aggregating to ₹ 38 crore in the retained earnings, overriding the provisions of Ind AS in accordance with the current accounting guidelines. Same accounting treatment has been followed in consolidated financial results.
4. a. The listed secured non-convertible debentures of the Company aggregating ₹ 500 crore as on 30th September 2019 are secured by way of first mortgage/charge on the Company's certain properties. The asset cover in respect of the non-convertible debentures of the Company as on 30th September, 2019 exceeds hundred percent of the principal amount of the said listed non-convertible debentures.
b. Further, the Non-Convertible Debentures of the subsidiary viz. Reliance Jio Infocomm Limited aggregating ₹ 13,386 crore as at 30th September, 2019, are secured by way of pari passu charge on the Company's certain movable properties and the asset cover thereof exceeds hundred percent of the principal amount of the said debentures
5. Details of non-convertible debentures are as follows:

| Sr. <br> No. | Particulars | Whether Secured / Unsecured | Previous Due Date ( $1^{\text {st }}$ April 2019 till 30 th September 2019) |  | Next Due Date <br> (1 ${ }^{\text {st }}$ October 2019 till 31 ${ }^{\text {st }}$ March 2020) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Principal | Interest | Principal | Interest |
|  | Reliance Industries Limited |  |  |  |  |  |
| 1. | PPD 180 Tranche 1 | Secured | - | $7^{\text {th }}$ May 2019 | - | - |
| 2. | PPD Series A | Unsecured | - | 03 ${ }^{\text {rd }}$ Sep 2019 | - | - |
| 3. | PPD Series B | Unsecured | - | 03 ${ }^{\text {rd }}$ Sep 2019 | - | - |
| 4. | PPD Series C | Unsecured | - | 044 ${ }^{\text {th }}$ Sep 2019 | - | - |
| 5. | PPD Series G | Unsecured | - | - | - | 17 ${ }^{\text {th }}$ Oct 2019 |
| 6. | PPD Series D | Unsecured | - | - | - | 08 ${ }^{\text {th }}$ Nov 2019 |


| Sr. <br> No. | Particulars | Whether Secured / Unsecured | Previous Due Date ( $1^{\text {st }}$ April 2019 till 30 th September 2019) |  | Next Due Date (1 ${ }^{\text {st }}$ October 2019 till $31^{\text {st }}$ March 2020) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Principal | Interest | Principal | Interest |
| 7. | PPD Series H | Unsecured | - | - | - | $11^{\text {th }}$ Nov 2019 |
| 8. | PPD Series E | Unsecured | - | - | - | 144h Nov 2019 |
| 9. | PPD Series IB | Unsecured | - | - | - | $11^{\text {th }}$ Dec 2019 |
| 10. | PPD Series IA | Unsecured | - | - | - | $11^{\text {th }}$ Dec 2019 |
| 11. | PPD Series F | Unsecured | - | - | - | $24^{\text {th }}$ Dec 2019 |
| 12. | PPD Series J | Unsecured | - | - | - | 09 ${ }^{\text {th }}$ Mar 2020 |
|  | Reliance Jio Infocomm Limited |  |  |  |  |  |
| 1. | PPD1 | Unsecured | - | $16^{\text {th }}$ Sep 2019 | - | - |
| 2. | PPD2 | Unsecured | - | - | - | 04 ${ }^{\text {th }}$ Oct 2018 |
| 3. | PPD3 | Unsecured | - | 17 ${ }^{\text {th }}$ June 2019 | - | - |
| 4. | PPD4 | Unsecured | - | - | $18^{\text {th }}$ Nov 2019 | $18^{\text {th }}$ Nov 2019 |
| 5. | PPD5 (Option 1) | Unsecured | - | - | $21^{\text {st }}$ Jan 2020 | $21^{\text {st }}$ Jan 2020 |
| 6. | PPD5 (Option 2) | Unsecured | - | - | - | $21^{\text {st }}$ Jan 2020 |
| 7. | PPD8 | Secured | - | 30 ${ }^{\text {th }}$ Apr 2019 | - | $30^{\text {th }}$ Oct 2019 |
|  |  |  |  | 30 ${ }^{\text {th }}$ July 2019 |  | $30^{\text {th }}$ Jan 2020 |
| 8. | PPD9 | Secured | 26 ${ }^{\text {th }}$ Apr 2019 | $26^{\text {th }}$ Apr 2019 | - | - |
| 9. | PPD10 | Secured | 31 ${ }^{\text {st }}$ May 2019 | 31 ${ }^{\text {st }}$ May 2019 | - | - |
| 10. | PPD11 | Secured | - | 08 ${ }^{\text {th }}$ July 2019 | - | - |
| 11. | PPD12 | Secured | - | 09 ${ }^{\text {th }}$ Apr 2019 | - | - |
| 12. | PPD13 | Secured | - | $16^{\text {th }}$ Apr 2019 | - | - |
| 13. | PPD14 | Secured | - | $24^{\text {th }}$ Apr 2019 | - | - |
| 14. | PPD15 | Secured | - | $17^{\text {th }}$ June 2019 | - | - |
| 15. | PPD16 | Secured | - | $18^{\text {th }}$ July 2019 | - | - |

Interest and Principal have been paid on the due dates.
6. Formulae for computation of ratios are as follows -

| Debt Service Coverage Ratio | $=\frac{\text { Earnings before Interest and Tax }}{\text { Interest Expense + Principal Repayments made during the period for long term loans }}$ |
| ---: | :--- |
| Interest Service Coverage Ratio | $=\frac{\text { Earnings before Interest and Tax }}{\text { Interest Expense }}$ |
| Debt / Equity Ratio | $=\frac{\text { Total Debt }}{\text { Equity }}$ |

7. The Company retained its domestic credit ratings of "CRISIL AAA/Stable" from CRISIL and "IND AAA/Stable" from India Ratings and an investment grade rating for its international debt from Moody's as "Baa2" and "BBB+" from S\&P.

The subsidiary Reliance Jio Infocomm Limited retained its credit ratings of "CRISIL AAA (SO)/ Stable" by CRISIL and "CARE AAA (SO)" by CARE for series PPD 1 and series PPD 2, "CRISIL AAA/ Stable" by CRISIL and "ICRA AAA/ Stable" by ICRA Limited for series PPD 3 to series PPD 5 and for series PP 8 and series PPD 11. "CARE AAA/Stable" by CARE, "CRISIL AAA/ Stable" by CRISIL and "ICRA AAA/ Stable" by ICRA Limited for series PPD 12 to series PPD 16.
8. The Audit Committee has reviewed the above results and the Board of Directors has approved the above results and its release at their respective meetings held on 18th October, 2019. The Statutory Auditors of the Company have carried out a Limited Review of the aforesaid results.
(₹ in crore)

| Particulars | As at 30 ${ }^{\text {th }}$ September 2019 | As at 31 ${ }^{\text {st }}$ March 2019 (Audited) |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Non-Current Assets |  |  |
| Property, Plant and Equipment | 344,852 | 302,115 |
| Capital Work-in-Progress | 138,705 | 150,178 |
| Goodwill | 9,603 | 11,997 |
| Other Intangible Assets | 82,762 | 84,262 |
| Intangible Assets Under Development | 40,582 | 29,285 |
| Financial Assets |  |  |
| Investments | 149,062 | 164,549 |
| Loans | 20,676 | 6,813 |
| Deferred Tax Assets (Net) | 4,141 | 4,776 |
| Other Non-Current Assets | 36,998 | 17,676 |
| Total Non-Current Assets | 827,381 | 771,651 |
| Current Assets |  |  |
| Inventories | 72,231 | 67,561 |
| Financial Assets |  |  |
| Investments | 68,631 | 70,939 |
| Trade Receivables | 21,364 | 30,089 |
| Cash \& Cash Equivalents | 12,781 | 7,512 |
| Loans | 621 | 545 |
| Other Financial Assets | 13,097 | 12,638 |
| Other Current Assets | 26,827 | 36,804 |
| Total Current Assets | 215,552 | 226,088 |
| Assets Held for Sale | - | 4,667 |
| Total Assets | 1,042,933 | 1,002,406 |
| EQUITY AND LIABILITIES |  |  |
| Equity |  |  |
| Equity Share Capital | 6,339 | 5,926 |
| Other Equity | 399,034 | 381,186 |
| Non-Controlling Interest | 8,459 | 8,280 |
| Liabilities |  |  |
| Non-Current Liabilities |  |  |
| Financial Liabilities |  |  |
| Borrowings | 186,948 | 207,506 |
| Other Financial Liabilities | 21,070 | 10,020 |
| Deferred Payment Liabilities | 18,375 | 18,839 |
| Provisions | 1,639 | 2,856 |
| Deferred Tax Liabilities (Net) | 51,990 | 49,923 |
| Other Non- Current Liabilities | 510 | 548 |
| Total Non-Current Liabilities | 280,532 | 289,692 |
| Current Liabilities |  |  |
| Financial Liabilities |  |  |
| Borrowings | 65,242 | 64,436 |
| Trade Payables | 103,122 | 108,309 |
| Other Financial Liabilities | 114,008 | 87,051 |
| Other Current Liabilities | 62,886 | 52,901 |
| Provisions | 3,311 | 1,326 |
| Total Current Liabilities | 348,569 | 314,023 |
| Liabilities directly associated with Assets held for Sale |  | 3,299 |
| Total Liabilities | 629,101 | 607,014 |
| Total Equity and Liabilities | 1,042,933 | 1,002,406 |

UNAUDITED CONSOLIDATED CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 30TH ${ }^{\text {TH }}$ SEPTEMBER, 2019
(₹ in crore)


UNAUDITED CONSOLIDATED SEGMENT INFORMATION FOR THE QUARTER/HALF YEAR ENDED $30^{\text {Th }}$ SEPTEMBER, 2019
(₹ in crore)

| Sr. <br> No. | Particulars | Quarter Ended |  |  | Half Year Ended |  | Year Ended (Audited) 31 Mar'19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30 Sep'19 | 30 June 19 | 30 Sep'18 | 30 Sep'19 | 30 Sep'18 |  |
| 1. | Segment Value of Sales and Services |  |  |  |  |  |  |
|  | - Petrochemicals | 38,538 | 37,611 | 43,745 | 76,149 | 84,032 | 172,065 |
|  | - Refining | 97,229 | 101,721 | 98,760 | 198,950 | 194,406 | 393,988 |
|  | - Oil and Gas | 790 | 923 | 1,322 | 1,713 | 2,754 | 5,005 |
|  | - Organized Retail | 41,202 | 38,196 | 32,436 | 79,398 | 58,326 | 130,566 |
|  | - Digital Services | 15,619 | 14,910 | 10,942 | 30,529 | 20,595 | 46,506 |
|  | - Others | 9,882 | 10,787 | 5,537 | 20,669 | 8,505 | 22,151 |
|  | Gross Value of Sales and Services | 203,260 | 204,148 | 192,742 | 407,408 | 368,618 | 770,281 |
|  | Less: Inter Segment Transfers | 39,406 | 31,192 | 36,451 | 70,598 | 70,628 | 147,472 |
|  | Value of Sales \& Services | 163,854 | 172,956 | 156,291 | 336,810 | 297,990 | 622,809 |
|  | Less: GST Recovered | 11,705 | 11,607 | 10,273 | 23,312 | 18,903 | 41,789 |
|  | Revenue from Operations | 152,149 | 161,349 | 146,018 | 313,498 | 279,087 | 581,020 |
| 2. | Segment Results (EBITDA) |  |  |  |  |  |  |
|  | - Petrochemicals | 8,927 | 8,810 | 9,477 | 17,737 | 18,688 | 37,645 |
|  | - Refining | 5,659 | 5,152 | 6,095 | 10,811 | 12,226 | 23,038 |
|  | - Oil and Gas | 128 | 207 | 385 | 335 | 873 | 1,642 |
|  | - Organized Retail | 2,322 | 2,049 | 1,392 | 4,371 | 2,598 | 6,201 |
|  | - Digital Services | 5,324 | 4,908 | 3,590 | 10,232 | 6,760 | 15,341 |
|  | - Others | 809 | 887 | 702 | 1,696 | 1,451 | 2,755 |
|  | Total Segment Profit before Interest, Tax and Depreciation and Amortisation | 23,169 | 22,013 | 21,641 | 45,182 | 42,596 | 86,622 |
| 3. | Segment Results (EBIT) |  |  |  |  |  |  |
|  | - Petrochemicals | 7,602 | 7,508 | 8,120 | 15,110 | 15,977 | 32,173 |
|  | - Refining | 4,957 | 4,508 | 5,322 | 9,465 | 10,637 | 19,868 |
|  | - Oil and Gas | (306) | (249) | (480) | (555) | (927) | $(1,379)$ |
|  | - Organized Retail | 2,035 | 1,777 | 1,244 | 3,812 | 2,313 | 5,546 |
|  | - Digital Services | 3,322 | 3,080 | 2,042 | 6,402 | 3,757 | 8,784 |
|  | - Others | 399 | 483 | 314 | 882 | 710 | 1,230 |
|  | Total Segment Profit before Interest and Tax | 18,009 | 17,107 | 16,562 | 35,116 | 32,467 | 66,222 |
|  | (i) Finance Cost | $(5,450)$ | $(5,109)$ | $(3,932)$ | $(10,559)$ | $(7,482)$ | $(16,495)$ |
|  | (ii) Interest Income | 2,527 | 2,497 | 1,203 | 5,024 | 2,569 | 5,016 |
|  | (iii) Other Un-allocable Income (Net of | (31) | (129) | (635) | (160) | (630) | 484 |
|  | Expenditure) |  |  |  |  |  |  |
|  | Profit before Tax | 15,055 | 14,366 | 13,198 | 29,421 | 26,924 | 55,227 |
|  | (i) Current Tax | $(2,065)$ | $(3,193)$ | $(2,917)$ | $(5,258)$ | $(5,924)$ | $(11,683)$ |
|  | (ii) Deferred Tax | $(1,638)$ | $(1,032)$ | (732) | $(2,670)$ | $(1,966)$ | $(3,707)$ |
|  | Profit after Tax (including share of Profit/ (Loss) of Associates \& Joint Ventures) | 11,352 | 10,141 | 9,549 | 21,493 | 19,034 | 39,837 |
| 4. | Segment Assets |  |  |  |  |  |  |
|  | - Petrochemicals | 124,958 | 126,821 | 133,051 | 124,958 | 133,051 | 129,952 |
|  | - Refining | 220,335 | 222,447 | 218,746 | 220,335 | 218,746 | 220,103 |
|  | - Oil and Gas | 38,509 | 36,632 | 38,854 | 38,509 | 38,854 | 36,133 |
|  | - Organized Retail | 39,250 | 34,151 | 31,691 | 39,250 | 31,691 | 35,560 |
|  | - Digital Services | 367,579 | 365,942 | 291,086 | 367,579 | 291,086 | 360,404 |
|  | - Others | 91,933 | 88,846 | 65,995 | 91,933 | 65,995 | 66,047 |
|  | - Unallocated | 160,369 | 152,280 | 123,466 | 160,369 | 123,466 | 154,207 |
|  | Total Segment Assets | 1,042,933 | 1,027,119 | 902,889 | 1,042,933 | 902,889 | 1,002,406 |


$\left.$| Sr. <br> No. | Particulars |  | Quarter Ended |  |  | Half Year Ended |  |
| ---: | :--- | ---: | ---: | ---: | ---: | ---: | ---: | | Year Ended |
| :---: |
| (Audited) | \right\rvert\,

## Notes to Segment Information (Consolidated) for the Quarter/Half Year Ended 30 ${ }^{\text {th }}$ September, 2019

1. As per Indian Accounting Standard 108'Operating Segments', the Company has reported 'Segment Information', as described below:
a) The Petrochemicals segment includes production and marketing operations of petrochemical products namely, High density Polyethylene, Low density Polyethylene, Linear Low density Polyethylene, Polypropylene, Polyvinyl Chloride, Polyester Yarn, Polyester Fibres, Purified Terephthalic Acid, Paraxylene, Ethylene Glycol, Olefins, Aromatics, Linear Alkyl Benzene, Butadiene, Acrylonitrile, Poly Butadiene Rubber, Styrene Butadiene Rubber, Caustic Soda, Polyethylene Terephthalate and Composites.
b) The Refining segment includes production and marketing operations of the petroleum products.
c) The Oil and Gas segment includes exploration, development, production of crude oil and natural gas.
d) The Organized Retail segment includes organized retail business in India.
e) The Digital Services segment includes provision of a range of digital services in India and investment in telecom infrastructure business.
f) Other business segments including media which are not separately reportable have been grouped under the Others segment.
g) Other investments / assets, related income and long term resources raised by the Company are considered under Unallocable.

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER/HALF YEAR ENDED 30TH ${ }^{\text {TH }}$ SEPTEMBER 2019
(₹ in crore, except per share data)

| Particulars | Quarter Ended |  |  | Half Year Ended |  | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Year Ended } \\ \text { (Audited) } \end{array} \\ \hline 31 \text { Mar'19 } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 Sep'19 | 30 June 19 | 30 Sep'18 | 30 Sep'19 | 30 Sep'18 |  |
| Income |  |  |  |  |  |  |
| Value of Sales \& Services (Revenue) | 94,446 | 96,384 | 103,086 | 190,830 | 202,404 | 400,986 |
| Less: GST Recovered | 3,686 | 3,748 | 4,224 | 7,434 | 8,070 | 16,082 |
| Revenue from Operations | 90,760 | 92,636 | 98,862 | 183,396 | 194,334 | 384,904 |
| Other Income | 3,629 | 3,345 | 2,012 | 6,974 | 4,080 | 9,419 |
| Total Income | 94,389 | 95,981 | 100,874 | 190,370 | 198,414 | 394,323 |
| Expenses |  |  |  |  |  |  |
| Cost of Materials Consumed | 60,042 | 65,009 | 74,808 | 125,051 | 140,738 | 265,288 |
| Purchases of Stock-in-Trade | 1,662 | 1,631 | 1,732 | 3,293 | 3,995 | 8,289 |
| Changes in Inventories of Finished Goods, Work-inProgress and Stock-in-Trade | 2,778 | $(1,545)$ | $(5,742)$ | 1,233 | $(8,041)$ | $(3,294)$ |
| Excise Duty | 3,623 | 4,373 | 2,695 | 7,996 | 7,008 | 13,885 |
| Employee Benefits Expense | 1,797 | 1,338 | 1,493 | 3,135 | 2,973 | 5,834 |
| Finance Costs | 2,723 | 2,701 | 2,417 | 5,424 | 4,555 | 9,751 |
| Depreciation / Amortisation and Depletion Expense | 2,317 | 2,175 | 2,745 | 4,492 | 5,507 | 10,558 |
| Other Expenses | 7,192 | 8,190 | 8,984 | 15,382 | 17,615 | 36,645 |
| Total Expenses | 82,134 | 83,872 | 89,132 | 166,006 | 174,350 | 346,956 |
| Profit Before Tax | 12,255 | 12,109 | 11,742 | 24,364 | 24,064 | 47,367 |
| Tax Expense |  |  |  |  |  |  |
| Current Tax | 1,552 | 2,442 | 2,373 | 3,994 | 4,871 | 9,440 |
| Deferred Tax | 1,001 | 631 | 510 | 1,632 | 1,514 | 2,764 |
| Profit for the Period | 9,702 | 9,036 | 8,859 | 18,738 | 17,679 | 35,163 |
| Other Comprehensive Income (OCI) |  |  |  |  |  |  |
| i Items that will not be reclassified to Profit or Loss | (45) | (227) | (99) | (272) | (129) | 76,892 |
| ii Income tax relating to items that will not be reclassified to Profit or Loss | (1) | 49 | 21 | 48 | 28 | $(16,569)$ |
| iii Items that will be reclassified to Profit or Loss | (997) | 63 | $(1,495)$ | (934) | $(3,376)$ | (827) |
| iv Income tax relating to items that will be reclassified to Profit or Loss | 177 | (14) | 322 | 163 | 727 | 178 |
| Total Other Comprehensive Income (Net of Tax) | (866) | (129) | $(1,251)$ | (995) | (2750) | 59,674 |
| Total Comprehensive Income for the Period | 8,836 | 8,907 | 7,608 | 17,743 | 14,929 | 94,837 |
| Earnings per equity share (Face Value of ₹ 10/-) (Not Annualised) |  |  |  |  |  |  |
| (a) Basic (in ₹) | 15.31 | 14.26 | 13.98 | 29.56 | 27.90 | 55.48 |
| (b) Diluted (in ₹) | 15.30 | 14.25 | 13.98 | 29.56 | 27.89 | 55.47 |
| Paid up Equity Share Capital, Equity Shares of ₹ 10/each | 6,339 | 6,339 | 6,338 | 6,339 | 6,338 | 6,339 |
| Other Equity excluding Revaluation Reserve |  |  |  |  |  | 398,983 |
| Capital Redemption Reserve/ Debenture Redemption Reserve | 9,375 | 9,375 | 5,251 | 9,375 | 5,251 | 9,375 |
| Net Worth (including Retained Earning) | 358,295 | 353,174 | 326,634 | 358,295 | 326,634 | 344,128 |
| (a) Debt Service Coverage Ratio | 3.50 | 4.52 | 2.75 | 3.94 | 3.52 | 3.49 |
| (b) Interest Service Coverage Ratio | 5.50 | 5.48 | 5.86 | 5.49 | 6.28 | 5.86 |
| (c) Debt-Equity Ratio | 0.35 | 0.37 | 0.38 | 0.35 | 0.38 | 0.40 |

## Notes

1. The figures for the corresponding previous period have been regrouped/ reclassified wherever necessary, to make them comparable.
2. The listed secured non-convertible debentures of the Company aggregating ₹ 500 crore as on 30th September, 2019 are secured by way of first mortgage/charge on the Company's certain properties. The asset cover in respect of the non-convertible debentures of the Company as on 30th September 2019 exceeds hundred percent of the principal amount of the said listed non-convertible debentures.

Details of non-convertible debentures are as follows

| Sr. <br> No. | Particulars | Whether <br> Secured / <br> Unsecured | Previous Due Date <br> ( $1^{\text {st }}$ April 2019 till <br> 30 th September 2019) |  | Next Due Date ( $1^{\text {st }}$ October 2019 till 31 ${ }^{\text {st }}$ March 2020) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Principal | Interest | Principal | Interest |
|  | Reliance Industries Limited |  |  |  |  |  |
| 1. | PPD 180 Tranche 1 | Unsecured | - | $7{ }^{\text {th }}$ May 2019 | - | - |
| 2. | PPD Series A | Unsecured | - | $03^{\text {rd }}$ Sep 2019 | - | - |
| 3. | PPD Series B | Unsecured | - | $03^{\text {rd }}$ Sep 2019 | - | - |
| 4. | PPD Series C | Unsecured | - | $04^{\text {th }}$ Sep 2019 | - | - |
| 5. | PPD Series G | Unsecured | - | - | - | $17^{\text {th }}$ Oct 2019 |
| 6. | PPD Series D | Unsecured | - | - | - | 08 ${ }^{\text {th }}$ Nov 2019 |
| 7. | PPD Series H | Unsecured | - | - | - | $11^{\text {th }}$ Nov 2019 |
| 8. | PPD Series E | Unsecured | - | - | - | $14^{\text {th }}$ Nov 2019 |
| 9. | PPD Series IB | Unsecured | - | - | - | $11^{\text {th }}$ Dec 2019 |
| 10. | PPD Series IA | Unsecured | - | - | - | $11^{\text {th }}$ Dec 2019 |
| 11. | PPD Series F | Unsecured | - | - | - | $24^{\text {th }}$ Dec 2019 |
| 12. | PPD Series J | Unsecured | - | - | - | 09 ${ }^{\text {th }}$ Mar 2020 |

Interest and Principal have been paid on the due dates.
3. Formulae for computation of ratios are as follows -

| Debt Service Coverage Ratio | $=\frac{\text { Earnings before Interest and Tax }}{\text { Interest Expense }+ \text { Principal Repayments made during the period for long term loans }}$ |
| ---: | :--- |
| Interest Service Coverage Ratio | $=\frac{\text { Earnings before Interest and Tax }}{\text { Interest Expense }}$ |
| Debt / Equity Ratio | $=\frac{\text { Total Debt }}{\text { Equity }}$ |

4. The Company retained its domestic credit ratings of "CRISIL AAA/Stable" from CRISIL and "IND AAA/Stable" from India Ratings and an investment grade rating for its international debt from Moody's as "Baa2" and "BBB+" from S\&P.
5. The Audit Committee has reviewed the above results and the Board of Directors has approved the above results and its release at their respective meetings held on 18th October, 2019. The Statutory Auditors of the Company have carried out a Limited Review of the aforesaid results.

UNAUDITED STANDALONE BALANCE SHEET AS AT 30 ${ }^{\text {TH }}$ SEPTEMBER, 2019
( ₹ in crore)

| Particulars | As at 30 ${ }^{\text {th }}$ September 2019 | As at 31 ${ }^{\text {st }}$ March 2019 (Audited) |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Non-Current Assets |  |  |
| Property, Plant and Equipment | 225,927 | 194,895 |
| Capital Work-in-Progress | 84,790 | 105,155 |
| Intangible Assets | 8,619 | 8,293 |
| Intangible Assets Under Development | 7,969 | 6,402 |
| Financial Assets |  |  |
| Investments | 273,617 | 271,980 |
| Loans | 27,040 | 31,806 |
| Other Non-Current Assets | 2,321 | 4,287 |
| Total Non-Current Assets | 630,283 | 622,818 |
| Current Assets |  |  |
| Inventories | 37,348 | 44,144 |
| Financial Assets |  |  |
| Investments | 65,338 | 59,556 |
| Trade Receivables | 10,258 | 12,110 |
| Cash \& Cash Equivalents | 4,430 | 3,768 |
| Loans | 2,741 | 4,876 |
| Others Financial Assets | 10,809 | 17,274 |
| Other Current Assets | 9,096 | 11,199 |
| Total Current Assets | 140,020 | 152,927 |
| Total Assets | 770,303 | 775,745 |
|  |  |  |
| EQUITY AND LIABILITIES |  |  |
| Equity |  |  |
| Equity Share Capital | 6,339 | 6,339 |
| Other Equity | 412,153 | 398,983 |
| Total Equity | 418,492 | 405,322 |
| Liabilities |  |  |
| Non-Current Liabilities |  |  |
| Financial Liabilities |  |  |
| Borrowings | 103,866 | 118,098 |
| Other Financial Liabilities | 2,967 | - |
| Provisions | 1,273 | 2,483 |
| Deferred Tax Liabilities (Net) | 48,949 | 47,317 |
| Other Non-Current Liabilities | 504 | 504 |
| Total Non-Current Liabilities | 157,559 | 168,402 |
| Current Liabilities |  |  |
| Financial Liabilities |  |  |
| Borrowings | 15,694 | 39,097 |
| Trade Payables due to |  |  |
| - Micro and Small Enterprises | 106 | 229 |
| - Other than Micro and Small Enterprises | 77,386 | 88,012 |
| Other Financial Liabilities | 47,604 | 27,675 |
| Other Current Liabilities | 51,191 | 46,225 |
| Provisions | 2,271 | 783 |
| Total Current Liabilities | 194,252 | 202,021 |
| Total Liabilities | 351,811 | 370,423 |
| Total Equity and Liabilities | 770,303 | 775,745 |

## UNAUDITED STANDALONE CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 30 ${ }^{\text {TH }}$ SEPTEMBER, 2019

(₹ in crore)

|  | Particulars | Half Year Ended $30^{\text {th }}$ Sep' 19 | Half Year Ended 30 ${ }^{\text {th }}$ Sep $^{\prime} 18$ |
| :---: | :---: | :---: | :---: |
| A. | CASH FLOW FROM OPERATING ACTIVITIES |  |  |
|  | Net Profit Before Tax as per Statement of Profit and Loss | 24,364 | 24,064 |
|  | Adjusted for: |  |  |
|  | (Profit) / Loss on Sale / Discard of Property, Plant and Equipment (Net) | 22 | 27 |
|  | Depreciation / Amortisation and Depletion Expense | 4,492 | 5,507 |
|  | Effect of Exchange Rate Change | 337 | 424 |
|  | Net Gain on Financial Assets | $(1,243)$ | (854) |
|  | Dividend Income | (302) | (7) |
|  | Interest Income | $(5,130)$ | $(2,969)$ |
|  | Finance Costs | 5,424 | 4,555 |
|  | Operating Profit before Working Capital Changes | 27,964 | 30,747 |
|  | Adjusted for: |  |  |
|  | Trade and Other Receivables | 12,197 | $(3,899)$ |
|  | Inventories | 6,796 | $(12,420)$ |
|  | Trade and Other Payables | $(5,936)$ | 17,826 |
|  | Cash Generated from Operations | 41,021 | 32,254 |
|  | Taxes Paid (net) | $(1,557)$ | $(1,460)$ |
|  | Net Cash Flow from Operating Activities | 39,464 | 30,794 |
| B | CASH FLOW FROM INVESTING ACTIVITIES |  |  |
|  | Purchase of Property, Plant and Equipment and Intangible Assets | $(15,309)$ | $(17,882)$ |
|  | Proceeds from disposal of Property, Plant and Equipment and Intangible Assets | 3 | 6 |
|  | Investment in Subsidiaries/Trusts | $(23,439)$ | $(4,123)$ |
|  | Disposal of Investments in Subsidiaries | 888 | 97 |
|  | Purchase of Other Investments | $(745,078)$ | $(375,990)$ |
|  | Proceeds from Sale of Financial Assets | 763,070 | 378,694 |
|  | Net Cash Flow for Other Financial Assets | 7,980 | $(2,819)$ |
|  | Interest Income | 1,010 | 460 |
|  | Dividend Income from Subsidiaries / Associates | 302 | 2 |
|  | Dividend Income from Others |  | 5 |
|  | Net Cash Flow Used in Investing Activities | $(10,573)$ | $(21,550)$ |
| C. | CASH FLOW FROM FINANCING ACTIVITIES |  |  |
|  | Proceeds from Issue of Equity Share Capital | 12 | 108 |
|  | Share Application Money | 1 | 1 |
|  | Payment of lease Liabilities | (49) | - |
|  | Proceeds from Borrowing - Non-Current | 7,879 | 111 |
|  | Repayment of Borrowing - Non-Current | $(2,136)$ | $(3,576)$ |
|  | Borrowing - Current (Net) | $(23,709)$ | 3,124 |
|  | Dividend Paid (including Dividend Distribution Tax) | $(4,584)$ | $(4,282)$ |
|  | Interest Paid | $(5,643)$ | $(5,232)$ |
|  | Net Cash Flow Used in Financing Activities | $(28,229)$ | $(9,746)$ |
|  | Net Increase / (Decrease) in Cash and Cash Equivalents | 662 | (502) |
|  | Opening Balance of Cash and Cash Equivalents | 3,768 | 2,731 |
|  | Closing Balance of Cash and Cash Equivalents | 4,430 | 2,229 |

UNAUDITED STANDALONE SEGMENT INFORMATION FOR THE QUARTER/HALF YEAR ENDED 30 ${ }^{\text {TH }}$ SEPTEMBER, 2019
(₹ in crore)

| Sr. <br> No. | Particulars | Quarter Ended |  |  | Half Year Ended |  | Year Ended (Audited) 31 Mar'19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30 Sep'19 | 30 June 19 | 30 Sep'18 | 30 Sep'19 | 30 Sep'18 |  |
| 1. | Segment Value of Sales and Services (Revenue) |  |  |  |  |  |  |
|  | - Petrochemicals | 37,408 | 36,179 | 43,022 | 73,587 | 81,976 | 168,075 |
|  | - Refining | 76,494 | 76,587 | 81,471 | 153,081 | 162,850 | 320,547 |
|  | - Oil and Gas | 447 | 490 | 736 | 937 | 1,490 | 2,613 |
|  | - Others | 459 | 377 | 495 | 836 | 802 | 1,685 |
|  | Gross Value of Sales \& Services | 114,808 | 113,633 | 125,724 | 228,441 | 247,118 | 492,920 |
|  | Less: Inter Segment Transfers | 20,362 | 17,249 | 22,638 | 37,611 | 44,714 | 91,934 |
|  | Value of Sales \& Services | 94,446 | 96,384 | 103,086 | 190,830 | 202,404 | 400,986 |
|  | Less: GST Recovered | 3,686 | 3,748 | 4,224 | 7,434 | 8,070 | 16,082 |
|  | Revenue from Operations | 90,760 | 92,636 | 98,862 | 183,396 | 194,334 | 384,904 |
| 2. | Segment Results (EBITDA) <br> - Petrochemicals | 8,751 | 8,570 | 9,230 | 17,321 | 18,234 | 36,568 |
|  | - Refining | 5,566 | 5,073 | 5,929 | 10,639 | 11,966 | 22,517 |
|  | - Oil and Gas | 226 | 268 | 271 | 494 | 505 | 1,215 |
|  | - Others | 134 | 164 | 130 | 298 | 270 | 561 |
|  | Total Segment Profit before Interest, Tax and Depreciation and Amortisation Segment Results (EBIT) | 14,677 | 14,075 | 15,560 | 28,752 | 30,975 | 60,861 |
| 3. | - Petrochemicals | 7,498 | 7,392 | 7,974 | 14,890 | 15,719 | 31,531 |
|  | - Refining | 4,920 | 4,429 | 5,157 | 9,349 | 10,378 | 19,349 |
|  | - Oil and Gas | 60 | 117 | (186) | 177 | (431) | (216) |
|  | - Others | 22 | 49 | 6 | 71 | 44 | 107 |
|  | Total Segment Profit before Interest and Tax | 12,500 | 11,987 | 12,951 | 24,487 | 25,710 | 50,771 |
|  | (i) Finance Cost | $(2,723)$ | $(2,701)$ | $(2,417)$ | $(5,424)$ | $(4,555)$ | $(9,751)$ |
|  | (ii) Interest Income | 2,412 | 2,718 | 1,420 | 5,130 | 2,969 | 5,761 |
|  | (iii) Other Un-allocable Income (Net of | 66 | 105 | (212) | 171 | (60) | 586 |
|  | Expenditure) |  |  |  |  |  |  |
|  | Profit before Tax | 12,255 | 12,109 | 11,742 | 24,364 | 24,064 | 47,367 |
|  | (i) Current Tax | $(1,552)$ | $(2,442)$ | $(2,373)$ | $(3,994)$ | $(4,871)$ | $(9,440)$ |
|  | (ii) Deferred Tax | $(1,001)$ | (631) | (510) | $(1,632)$ | $(1,514)$ | $(2,764)$ |
|  | Profit after Tax | 9,702 | 9,036 | 8,859 | 18,738 | 17,679 | 35,163 |
| 4. | Segment Assets <br> - Petrochemicals | 119,131 | 117,739 | 121,554 | 119,131 | 121,554 | 117,700 |
|  | - Refining | 212,598 | 215,205 | 213,268 | 212,598 | 213,268 | 213,926 |
|  | - Oil and Gas | 37,468 | 34,740 | 35,439 | 37,468 | 35,439 | 32,566 |
|  | - Others | 215,824 | 217,249 | 145,745 | 215,824 | 145,745 | 232,121 |
|  | - Unallocated | 185,282 | 187,049 | 139,840 | 185,282 | 139,840 | 179,432 |
|  | Total Segment Assets | 770,303 | 771,982 | 655,846 | 770,303 | 655,846 | 775,745 |
| 5. | Segment Liabilities |  |  |  |  |  |  |
|  | - Petrochemicals | 13,382 | 16,080 | 23,312 | 13,382 | 23,312 | 16,858 |
|  | - Refining | 126,998 | 129,949 | 136,203 | 126,998 | 136,203 | 134,476 |
|  | - Oil and Gas | 4,834 | 5,391 | 5,458 | 4,834 | 5,458 | 5,255 |
|  | - Others | 838 | 578 | 2,593 | 838 | 2,593 | 795 |
|  | - Unallocated | 624,251 | 619,984 | 488,280 | 624,251 | 488,280 | 618,361 |
|  | Total Segment Liabilities | 770,303 | 771,982 | 655,846 | 770,303 | 655,846 | 775,745 |

Notes to Segment Information (Standalone) for the Quarter/Half Year Ended 30 ${ }^{\text {th }}$ September, 2019

1. As per Indian Accounting Standard 108'Operating Segments', the Company has reported 'Segment Information', as described below:
a) The Petrochemicals segment includes production and marketing operations of petrochemical products namely, High density Polyethylene, Low density Polyethylene, Linear Low density Polyethylene, Polypropylene, Polyvinyl Chloride, Polyester Yarn, Polyester Fibres, Purified Terephthalic Acid, Paraxylene, Ethylene Glycol, Olefins, Aromatics, Linear Alkyl Benzene, Butadiene, Acrylonitrile, Poly Butadiene Rubber, Styrene Butadiene Rubber, Caustic Soda, Polyethylene Terephthalate and Composites.
b) The Refining segment includes production and marketing operations of the petroleum products.
c) The Oil and Gas segment includes exploration, development, production of crude oil and natural gas.
d) The smaller business segments not separately reportable have been grouped under the Others segment.
e) Other investments / assets, related income and long term resources raised by the Company are considered under Unallocable.

## BOOK-POST

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