



Mumbai, 13th October 2017

QUARTERLY CONSOLIDATED NET PROFIT OF ₹ 8,109 CRORE (\$ 1.2 BILLION), UP 12.5%

QUARTERLY CONSOLIDATED PBDIT OF ₹ 17,896 CRORE (\$ 2.7 BILLION), UP 32.2%

RECORD QUARTERLY PETROCHEMICALS SEGMENT EBIT

POSITIVE EBIT CONTRIBUTION FROM DIGITAL SERVICES SEGMENT (JIO)

RECORD QUARTERLY STANDALONE NET PROFIT ₹ 8,265 CRORE (\$ 1.3 BILLION), UP 7.3%

Reliance Industries Limited (RIL) today reported its financial performance for the quarter/ half year ended 30th September 2017. Highlights of the un-audited financial results as compared to the previous year are:

CONSOLIDATED FINANCIAL PERFORMANCE

	2Q	1Q	2Q	% chg.	% chg.	1H	1H	% chg.
(In ₹ Crore)	FY18	FY18	FY17	w.r.t.	w.r.t.	FY18	FY17	w.r.t.
				1Q FY18	2Q FY17			1H FY17
Revenue	101,169	90,537	81,651	11.7%	23.9%	191,706	153,102	25.2%
PBDIT	17,896	14,692	13,539	21.8%	32.2%	32,588	27,128	20.1%
Net Profit (Excluding Exceptional Items)	8,109	8,021	7,209	1.1%	12.5%	16,130	14,322	12.6%
Net Profit	8,109	9,108	7,209	(11.0%)	12.5%	17,217	14,322	20.2%
EPS (₹)(Excluding Exceptional Item)	13.7	13.5	12.2	1.0%	11.9%	27.2	24.3	12.0%
EPS (₹)	13.7	15.4	12.2	(11.0%)	11.9%	29.0	24.3	19.6%

HIGHLIGHTS OF QUARTER'S PERFORMANCE (CONSOLIDATED)

- Revenue increased by 23.9% to ₹ 101,169 crore (\$ 15.5 billion)
- PBDIT increased by 32.2% to ₹ 17,896 crore (\$ 2.7 billion)
- Profit Before Tax increased by 14.7% to ₹ 11,337 crore (\$ 1.7 billion)
- Cash Profit increased by 27.8% to ₹ 13,171 crore (\$ 2.0 billion)
- Net Profit increased by 12.5% to ₹ 8,109 crore (\$ 1.2 billion)

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HIGHLIGHTS OF QUARTER'S PERFORMANCE (STANDALONE)

- Revenue increased by 16.8% to ₹75,165 crore (\$11.5 billion)
- Exports increased by 10.2% to ₹41,560 crore (\$6.4 billion)
- PBDIT increased by 17.2% to ₹ 15,040 crore (\$ 2.3 billion)
- Profit Before Tax increased by 12.6% to ₹ 11,458 crore (\$ 1.8 billion)
- Cash Profit increased by 14.5% to ₹ 11,432 crore (\$ 1.8 billion)
- Net Profit increased by 7.3% to ₹ 8,265 crore (\$ 1.3 billion)
- Gross Refining Margin (GRM) of \$ 12.0/bbl for the quarter

CORPORATE HIGHLIGHTS FOR THE QUARTER (2Q FY18)

- Reliance has started operations of its ROGC cracker, MEG and LLDPE plants at Jamnagar Currently, these plants are under stabilization.
- Reliance Retail acquired 40% stake in Genesis Luxury Fashion Private Limited, which operates a
 rich portfolio of brands such as Armani, Burberry, Coach, Michael Kors and many others.
- RIL acquired equity stake in Balaji Telefilms Limited, which is in the Media and Entertainment industry. This investment in content production (including digital content) is in line with RIL's commitment to invest and grow in digital and media businesses.
- RIL participated and was declared winner in an on-line e-bidding process held by Allahabad Bank (leader of banking consortium) to sell / dispose-off assets of Kemrock Industries & Exports Limited,
 Vadodara (Gujarat). These assets will pave the way for Reliance to foray into new materials (Composites and Carbon Fibre) and further strengthen its petrochemicals business portfolio.
- RIL was adjudged Global Winner of 'The DuPont Operational Excellence Award 2017'.
- The Company has issued and allotted 308,03,34,238 equity shares to the eligible holders of equity shares on the book closure date (i.e., 09th September, 2017) as bonus equity shares by capitalizing reserves on 13th September, 2017.



Commenting on the results, Mukesh D. Ambani, Chairman and Managing Director, Reliance Industries Limited said: "Our Company reported another quarter of robust performance. I am delighted to share that this includes the financial performance of Reliance Jio which had a positive EBIT contribution in its first quarter of commercial operations.

The results also reflect strong underlying fundamentals of our refining and petrochemicals businesses. Sustained demand growth coupled with supply disruptions further tightened demand-supply balances globally during the quarter. The benefits of optimizing our business through new projects are beginning to emerge. The structural strength in energy and materials business environment augurs well for our new capacities which are coming on-line this year.

Our retail business has delivered broad based, sustainable and profitable growth through improved operational excellence.

The world is transforming, turning digital and India is not going to be left behind. India is ready to go digital, move from voice to data and Jio is creating the foundation of data for the next generation business. The rapid uptake of Jio services reflects the latent need of the society. We are confident that Jio will bring significant benefits to the Indian economy and the Indian customers and will take India to a much higher pedestal. We are focussed on providing multi-layered digital services on top of the basic connectivity service to optimally utilise our world class infrastructure.

The strong financial results of Jio demonstrates the robust business model of Jio and the significant efficiencies that the Company has built through its investment in the latest 4G technology and right business strategy. As always, the Group has demonstrated excellence in execution, vision and commercial acumen."



2Q FY 2017-18: FINANCIAL PERFORMANCE REVIEW AND ANALYSIS (CONSOLIDATED)

For the quarter ended 30th September 2017, RIL achieved revenue of ₹ 101,169 crore (\$ 15.5 billion), an increase of 23.9% as compared to ₹ 81,651 crore in the corresponding period of the previous year. Increase in revenue is primarily on account of increase in prices and volumes in refining, petrochemical and retail businesses. Further, the consolidated revenues reflect the commencement of commercial operations of RJIL's Wireless Telecommunication Network during the guarter.

Exports (including deemed exports) from India refining and petrochemical operations were higher by 10.2% at ₹ 41,560 crore (\$ 6.4 billion) as against ₹ 37,717 crore in the corresponding period of the previous year due to higher volumes and product prices.

Other expenditure increased by 35.8% to ₹ 12,323 crore (\$ 1.9 billion) as against ₹ 9,073 crore in corresponding period of the previous year primarily due to network expenses and access charges pertaining to the digital services business post commencement of commercial operations.

Operating profit before other income and depreciation increased by 39.4% to ₹ 15,565 crore (\$ 2.4 billion) from ₹ 11,164 crore in the corresponding period of the previous year. Strong operating performance was driven by the refining, petrochemicals, retail businesses and positive contribution from digital services starting from this quarter.

Depreciation (including depletion and amortization) was ₹ 4,287 crore (\$ 657 million) as compared to ₹ 2,774 crore in corresponding period of the previous year. The increase was mainly on account of commencement of commercial operations of RJIL's Wireless Telecommunication Network.

Finance cost was at ₹ 2,272 crore (\$ 348 million) as against ₹ 883 crore in corresponding period of the previous year primarily on account of finance cost related to digital services business.

Profit after tax was higher by 12.5% at ₹ 8,109 crore (\$ 1.2 billion) as against ₹ 7,209 crore in the corresponding period of the previous year.



Basic earnings per share (EPS) for the quarter ended 30th September 2017 was ₹ 13.7 as against ₹ 12.2 in the corresponding period of the previous year.

Outstanding debt as on 30th September 2017 was ₹ 214,145 crore (\$ 32.8 billion) compared to ₹ 196,601 crore as on 31st March 2017.

Cash and cash equivalents as on 30th September 2017 were at ₹ 77,014 crore (\$ 11.8 billion) compared to ₹77,226 crore as on 31st March 2017. These were in bank deposits, mutual funds, CDs, Government Bonds and other marketable securities.

The capital expenditure for the quarter ended 30th September 2017 was ₹ 15,653 crore (\$ 2.4 billion) including exchange rate difference capitalization. Capital expenditure was principally on account of ongoing projects in the petrochemicals and refining business at Jamnagar and digital services business.

RIL retained its domestic credit ratings of "CRISIL AAA" from CRISIL and "Ind AAA" from India Rating and an investment grade rating for its international debt from Moody's as Baa2 and BBB+ from S&P.

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REFINING & MARKETING BUSINESS

(In ₹ Crore)	2Q FY18	1Q FY18	2Q FY17	% chg. w.r.t 1Q FY18	% chg. w.r.t. 2Q FY17	1H FY18	1H FY17	% chg. w.r.t. 1H FY17
Segment Revenue	69,766	66,945	60,527	4.2%	15.3%	136,711	117,095	16.8%
Segment EBIT	6,621	7,476#	5,975	(11.4%)	10.8%	14,097#	12,568	12.2%
Crude Refined (MMT)	18.1	17.3	18.0			35.4	34.8	
GRM* (\$ / bbl)	12.0	11.9	10.1			11.9	10.8	
EBIT Margin (%)	9.5%	11.2%	9.9%			10.3%	10.7%	

(# includes exceptional item of ₹ 1,087 crore)

2Q FY18, revenue from the Refining and Marketing segment increased by 15.3% Y-o-Y to ₹ 69,766 crore (\$ 10.7 billion). Segment EBIT increased by 10.8% Y-o-Y to ₹ 6,621 crore (\$ 1.0 billion), aided by higher volumes and strong transportation fuel cracks. Gross Refining Margins (GRM) for 2Q FY18 stood at nine-year high of \$ 12.0/bbl as against \$ 10.1/bbl in 2Q FY17. RIL's GRM outperformed Singapore complex margins by \$ 3.7/bbl.

PETROCHEMICALS BUSINESS

(In ₹ Crore)	2Q FY18	1Q FY18	2Q FY17	% chg. w.r.t 1Q FY18	% chg. w.r.t. 2Q FY17	1H FY18	1H FY17	% chg. w.r.t. 1H FY17
Segment Revenue	27,999	25,461	22,422	10.0%	24.9%	53,460	43,140	23.9%
Segment EBIT	4,960	4,031	3,417	23.0%	45.2%	8,991	6,223	44.5%
EBIT Margin (%)	17.7%	15.8%	15.2%			16.8%	14.4%	
Production in India (MMT)	7.5	6.5	6.4			14.0	12.5	

2Q FY18, revenue from the Petrochemicals segment increased by 24.9% Y-o-Y to ₹ 27,999 crore (\$ 4.3 billion) due to higher volumes in the polyester chain and firm prices. Petrochemicals segment EBIT was at a record level of ₹ 4,960 crore (\$ 760 million) supported by strong volume growth, higher margins and improved product mix with ethane cracking stabilizing at Dahej and Hazira. EBIT margins during the quarter expanded to 17.7%, highest in the last ten years.



OIL AND GAS (EXPLORATION & PRODUCTION) BUSINESS

(In ₹ Crore)	2Q FY18	1Q FY18	2Q FY17	% chg. w.r.t 1Q FY18	% chg. w.r.t. 2Q FY17	1H FY18	1H FY17	% chg. w.r.t. 1H FY17
Segment Revenue	1,503	1,324	1,327	13.5%	13.3%	2,827	2,667	6.0%
Segment EBIT	(272)	(373)	(491)			(645)	(803)	
EBIT Margin (%)	(18.1%)	(28.2%)	(37.0%)			(22.8%)	(30.1%)	

2Q FY18, revenue for the Oil & Gas segment increased by 13.3% Y-o-Y to ₹ 1,503 crore due to commencement of CBM production. Revenues also include ₹ 198 crore received towards settlement of various long pending commercial issues relating to sale of crude oil of Panna-Mukta Field. Segment EBIT was at ₹ (272) crore as against ₹ (491) crore in the corresponding period of the previous year. The segment performance continue to remain impacted by declining volume and weak prices. Domestic production was lower at 20.6 BCFe, down 12% Y-o-Y whereas production in US Shale operations declined by 19% to 33.5 BCFe.

ORGANIZED RETAIL BUSINESS

(In ₹ Crore)	2Q FY18	1Q FY18	2Q FY17	% chg. w.r.t 1Q FY18	% chg. w.r.t. 2Q FY17	1H FY18	1H FY17	% chg. w.r.t. 1H FY17
Segment Revenue	14,646	11,571	8,079	26.6%	81.3%	26,217	14,745	77.8%
Segment EBIT	334	292	162	14.4%	106.2%	626	310	101.9%
EBIT Margin (%)	2.3%	2.5%	2.0%			2.4%	2.1%	
Business PBDIT	444	398	264	11.6%	68.2%	842	504	67.1%

Revenue for 2Q FY18 grew by 81.3% Y-o-Y to ₹ 14,646 crore. The increase in turnover was led by growth in digital, fashion & lifestyle and petroleum products. The business delivered strong PBDIT of ₹ 444 crore in 2Q FY18 as against ₹ 264 crore in the corresponding period of the previous year. During the quarter, Reliance Retail added 45 stores across various store concepts and strengthened its distribution network for consumer electronics. Extending its omni-channel presence, Ajio.com now has physical presence across 363 Trends stores. As on 30th September 2017, Reliance Retail operated 3,679 stores across 750 cities with an area of over 14.2 million square feet.



MEDIA BUSINESS

(In ₹ Crore)	2Q FY18	1Q FY18	2Q FY17	% chg. w.r.t 1Q FY18	% chg. w.r.t. 2Q FY17	1H FY18	1H FY17	% chg. w.r.t. 1H FY17
Segment Revenue	327	321	377	1.9%	(13.3%)	648	731	(11.4%)
Segment EBIT	(45)	(41)	(70)	9.8%	(35.7%)	(86)	(131)	(34.4%)
EBIT Margin (%)	(13.8%)	(12.8%)	(18.6%)			(13.3%)	(17.9%)	

Network18 Media & Investments Limited reported 2QFY18 consolidated (Ind-AS) revenue of ₹ 327 crore (down 13% Y-o-Y) primarily due to reduced revenues from TV shopping business. EBIT loss reduced to ₹ 45 crore with cost-control measures across verticals amidst a weak advertising environment. Entertainment cluster performance was boosted by a top-grossing movie release and outperformance of niche channels. News viewership continued to grow led by regional channels; however earnings were muted due to gestation losses of launches last year.

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DIGITAL SERVICES BUSINESS

RESULTS SUMMARY

- Consolidated value of services of ₹ 7,213 crore and consolidated EBIT of ₹ 261 crore
- Standalone revenue from operations of ₹ 6,147 crore
- Standalone EBITDA of ₹ 1,443 crore and EBITDA margin of 23.5%
- Standalone EBIT of ₹ 260 crore and EBIT margin of 4.2%
- Subscriber base as on 30th Sep-17 of 138.6 million
- Net subscriber addition during the quarter of 15.3 million
- ARPU during the quarter of ₹ 156.4 / sub per month
- Total wireless data traffic during the quarter at 378 crore GB
- Average voice traffic during the quarter at 267 crore minutes per day

STRONG CUSTOMER AND BUSINESS GROWTH

- India is moving from voice to data; number of customers who have adopted Jio services in this quarter is at 19.5 million
- 15.3 million net additions of Jio during the quarter; fastest growing digital services company
- Highest per capita data consumption at 9.62 GB/ user/ month
- Working with the relatively new VOLTE technology, highest per capita voice consumption at 626 minutes per month
- 178 crore hours of high speed video consumption per month
- Customer churn at 1% per month, expected to reduce further
- 800 million Indians are now ready to move from voice to data and enjoy the multi-layered digital services

SUPERIOR NETWORK QUALITY

- Widest 4G reach in the industry; substantially greater than any operator; 80%+ of the overall industry data capacity and commensurate voice capacity
- Only network to deploy pan-India 4G across the 800MHz/ 1800MHz/ 2300MHz bands



- World's largest mobile data consumption network first Exabyte network in the world
- On track to reach 95% population coverage by next year 4G coverage greater than 2G coverage
 of any other operator
- Ranked fastest network continuously over last 8 months by TRAI's MySpeed Analytics application

LARGEST DISTRIBUTION AND SERVICE NETWORK

- Pan-India distribution channel with over 1 million retailers
- Strong network of over a thousand Jio Centres and several thousand JioPoints further strengthening distribution reach
- Emphasis on digital channels showing customer acceptance
- Through MyJio, the company has provided the first end-to-end digital care platform; bulk of the Jio subscriber base using it

FINANCIAL PERFORMANCE REFLECTS BUSINESS POTENTIAL

- Positive EBIT in the first quarter of commercial operations, given tremendous uptake by subscribers and cost advantages generated through use of efficient 4G technology
- Customer growth and revenues reflect customer acceptance of Jio's services

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BUSINESS ENVIRONMENT UPDATE

REFINING & MARKETING BUSINESS

Gross Refining Margins (GRM) for 2Q FY18 stood at \$ 12.0/bbl as against \$ 10.1/bbl in 2Q FY17. RIL's GRM outperformed Singapore complex margins by \$ 3.7/bbl. Improved product cracks led by demand growth and supply disruptions helped in improving refining margin despite narrow light-heavy differential for crude oil and widening of Brent-Dubai differential.

Global oil demand growth is estimated at 1.6 mb/d in 2017, revised upward by 0.2 mb/d on Q-o-Q basis. Strong demand growth resulted in higher global refinery utilization rates during the quarter. Average refinery utilization rate was at 86.3% in North America, 89.2% in Europe and 85.4% in Asia. Refinery utilization in North America remained at elevated levels but were significantly impacted by disruptions due to hurricane Harvey. Utilization in Europe were seasonally higher in the quarter supported by disruptions in North America and unplanned outages. Utilization in Asia was marginally lower Q-o-Q on account of capacity addition in China.

RIL's exports of refined products from India were at \$ 5.2 billion during the 2Q FY18 as compared to \$ 4.8 billion in 2Q FY17. In terms of volume, exports of refined products were 11.2 MMT during 2Q FY18 as compared to 11.1 MMT in 2Q FY17.

During 2Q FY18, the benchmark Singapore complex margin averaged \$ 8.3/ bbl as compared to \$ 6.4/ bbl in 1Q FY18 and \$ 5.1/ bbl in 2Q FY17. Margins were higher due to improvement in product cracks across the board, receding product stocks in key regions and supply disruptions in Americas.

Singapore gasoil cracks averaged \$ 13.9/bbl during 2Q FY18 as against \$ 11.4/bbl in 1Q FY18 and \$ 11.0 /bbl in 2Q FY17. On a Q-o-Q basis, despite seasonally lower Indian gasoil demand, exports from India were also relatively lower owing to refinery maintenance. Additionally, supply disruption in US Gulf Coast, firm demand in Europe/CIS and lower inventory levels in Asia supported gasoil cracks. Singapore gasoline cracks averaged \$ 16.1/bbl during 2Q FY18 as against \$ 14.2/bbl in 1Q FY18



and \$ 11.6/ bbl in 2Q FY17. Refinery outages in the USGC and Mexico supported gasoline cracks globally.

Asian naphtha cracks averaged \$ (-0.2/ bbl) in 2Q FY18 as compared to \$ (-1.3/ bbl) in 1Q FY18 and \$ (-1.9/ bbl) in 2Q FY17. Naphtha cracks remained at elevated levels on the back of strong gasoline margins, firm petrochemical feedstock demand and expensive LPG economics.

Fuel oil cracks averaged \$ (-2.5/ bbl) in 2Q FY18 as compared to \$(-2.9/ bbl) in 1Q FY18 and \$ (-5.1/bbl) in 2Q FY17. On a Q-o-Q basis, the improvement in cracks was supported by firm bunker fuel demand in Singapore as well constrained heavy oil supply globally. Chinese Y-o-Y fuel oil demand growth was strong during the quarter.

Arab Light – Arab Heavy crude differential at \$1.5/bbl was lower from \$2.2/bbl in the previous quarter. OPEC cuts have resulted in lower heavy crude availability. Higher light crude supply from Libya and Nigeria during the quarter as well as sustained resilience of shale oil production in the U.S. narrowed light-heavy spread.

PETROCHEMICALS BUSINESS

Polymer & Cracker

On Q-o-Q basis, crude oil and naphtha prices remained firm due to continuation of OPEC's production cut and supply disruptions. Ethylene prices were up by 9% due to higher feedstock prices and tight supply. Propylene prices also gained 6% amid strong demand.

Polymer prices were stable to high during the quarter. PP and PVC prices gained by 4% and 2% respectively during the quarter, whereas HDPE and LLDPE prices were stable. PP margins remained firm (\$ 298/MT, up 1% Q-o-Q) during the quarter on account of supply concern and firm feedstock prices. PE margins were marginally low (\$ 669/MT, down 5% Q-o-Q) due to strengthening of naphtha prices. PVC margins were at 5 years high (\$ 602/MT, up 14% Q-o-Q) due to drop in EDC prices in line with availability of low price Chlorine caused by surge in Caustic price.



While downstream businesses were aligning themselves to the new GST tax regime, July'17 witnessed slowdown in business transactions and end product movement. However, from August'17 onwards the demand revived ahead of festive season. On Y-o-Y basis, domestic polymer demand was higher by 3% during 2Q FY18.

RIL's polymer production was stable on Y-o-Y basis at 1.18 MMT. However, it was up by 21% on Qo-Q as there was a planned shutdown at Nagothane and Hazira in 1Q FY18.

Polyester Chain

PX markets remained stable, supported by healthy energy prices and strong downstream markets. PX-Naphtha delta narrowed (\$ 343/MT, down 4% Q-o-Q) due to strength in naphtha prices. PTA markets were healthy on account of robust downstream demand and tight supplies owing to planned turnarounds in the region. PTA prices gained 3% Q-o-Q supporting PTA – PX delta to surge 13% Qo-Q to \$132/MT. PTA delta continue to remain above the 5 year average level. MEG prices firmed up during the quarter backed by robust demand, tight supplies and speculative activity. MEG delta over naphtha strengthened 27% Q-o-Q to \$572/MT; highest since October 2011.

Regional polyester demand remained healthy during the quarter amidst low inventory and healthy off-take from downstream during peak textile season. Polyester producers maintained high plant utilization rates in order to maintain adequate inventory. Operating rates of polyester fibre and yarn plants in China were in the range of 84-92% during the quarter. Polyester filament yarn and PSF prices were firm by 11% and 14% respectively Q-o-Q. PFY delta widened 20% Q-o-Q to \$294/MT. PSF delta surged 48% Q-o-Q to \$204/MT.

Global PET markets were healthy owing to firm seasonal demand from beverage segment and tight supplies due to disruption in few plant operations globally. PET prices gained 5% Q-o-Q, however delta softened 10% Q-o-Q at \$144/MT due to higher strength in raw material prices. PET deltas however continue to remain healthy at around 5 year average level. PET demand witnessed 11% increase Q-o-Q on account of strong seasonal demand.



Domestic polyester operation witnessed slow down at the beginning of the quarter owing to implementation of GST regime. Downstream textile units witnessed increased demand with the beginning of festive season during the quarter. PSF demand was up 3% Q-o-Q amidst stable operating rates and improved margins with stable feedstock values. Filament markets were mixed with demand improving towards the end of the quarter; demand growth was largely stable on Q-o-Q.

Fibre intermediate production during 2Q FY18 increased sharply to 2.2 MMT, primarily due to new PX plant at Jamnagar. Polyester production was stable on Y-o-Y at 0.6 MMT.

Reliance has started operations of its new ROGC cracker, MEG and LLDPE plants at Jamnagar Currently, these plants are under stabilization.

OIL AND GAS (EXPLORATION & PRODUCTION) BUSINESS DOMESTIC OPERATIONS

(In ₹ Crore)	2Q FY18	1Q FY18	2Q FY17	% chg. w.r.t 1Q FY18	% chg. w.r.t. 2Q FY17	1H FY18	1H FY17	% chg. w.r.t. 1H FY17
Segment Revenue	760	582	701	30.6%	8.4%	1,342	1,484	(9.6%)
Segment EBIT	(96)	(231)	24			(327)	72	
EBIT Margin (%)	(12.6%)	(39.7%)	3.4%			(24.4%)	4.9%	

2Q FY18 revenues for domestic E&P operations was at ₹ 760 crore up 8.4% Y-o-Y due to commencement of CBM production. Revenues also include ₹ 198 crore received towards settlement of various long pending commercial issues relating to sale of crude oil of Panna-Mukta Field. This was offset by lower gas price realization and declining volumes in KGD6 and Panna-Mukta blocks. Consequently, segment registered an EBIT of ₹ (96) crore.

KG-D6

KG-D6 block produced 0.18 MMBBL of crude oil and 17.7 BCF of natural gas in 2Q FY18, a reduction of 31% and 30% respectively on a Y-o-Y basis. Condensate production in 2Q FY18 was at 0.01



MMBBL. Fall in oil and gas production was mainly on account of natural decline coupled with water and sand ingress resulting in shut-in of wells.

Currently, 8 wells in D1-D3 and 3 wells in MA are under production. All efforts to sustain well life to maximize recovery is underway.

Project update

R-Cluster Development: Awards for long-leads have commenced. Bid evaluation and negotiations for various other contracts are in advanced stages.

MJ: Field Development Plan (FDP) is planned for submission in 2H FY18.

Satellite Cluster: To enhance economic viability, integrated development of Satellite and other Satellite fields has been envisaged. FDPs for both fields targeted for submission in 2H FY18.

Panna-Mukta

Panna-Mukta fields produced 1.40 MMBBL of crude oil and 17.0 BCF of natural gas in 2Q FY18, a reduction of 10% in crude oil and increase of 12% in natural gas on Y-o-Y basis. Lower production was mainly on account of natural field decline and temporary shut-in of wells due to asset integrity issues.

CBM

During the quarter, the CBM field produced 1.63 BCF of gas as compared to 0.30 BCF in 1Q FY18. The current production rate is 0.72 MMSCMD with gradual ramp up in progress.

Following open transparent bidding process, the price discovered for the period up to Sept 2017 was \$4.50 /mmbtu (GCV). Post market feedback and review from initial two rounds of bidding, RIL initiated a term price bidding for a Gas Sale and Purchase Agreement (GSPA) till March 2021. The bidding process has been concluded and RIL emerged as the highest bidder.

Other Blocks

During the quarter, RIL relinquished the entire contract area of two Myanmar Blocks (M-17 & M-18) at the end of Study (Technical Evaluation & Assessment – TEA) period.



Oil & Gas (US Shale)

(In ₹ Crore)	2Q CY17	1Q CY17	2Q CY16	% chg. w.r.t 1Q CY17	% chg. w.r.t. 2Q CY16	1H CY17	1H CY16	% chg. w.r.t. 1H CY16
Segment Revenue	607	742	626	(18.1%)	(3.0%)	1,349	1,182	14.1%
Segment EBIT	(171)	(141)	(512)			(312)	(866)	
EBIT Margin (%)	(28.2%)	(19%)	(81.8%)			(23.1%)	(73.3%)	

(Note: 2Q/1H CY17 financials for US Shale are consolidated in 2Q/1H FY18 results as per accounting standards. Financials above are for RHUSA, of which US Shale gas is the key business)

During 2Q CY17 (consolidated with 2Q FY18) both gas and oil prices softened. This in combination with lower Q-o-Q production impacted financial performance. On a Y-o-Y basis, prices are better, but lower volumes impacted financial performance.

Review of US Shale Operations (2Q FY18 / 3Q CY17)

US Shale Gas industry saw signs of stabilizations. In the two shale plays where Reliance is present, the Marcellus region witnessed stable rig activity compared to last quarter, while rig count went down marginally in Eagle Ford as focus shifted to increasing activity in Permian.

Commodity markets had mixed trend during the quarter with steady WTI oil prices at \$ 48.2/bbl, while HH gas prices average 6% lower at \$ 3.00/mmbtu. NGL realizations improved on strong domestic demand for Propane. Marcellus gas differentials widened Q-o-Q due to delay in the start of new takeaway capacities. On a Y-o-Y basis, both WTI and HH Gas averaged 7% higher.

At Pioneer JV in Eagle Ford, the drilling activity was completed and rig demobilized in the beginning of the quarter while completion activity progressed during quarter. The JV operated 7 wells during the quarter. JV tested new designs involving wider spacing, stronger completions and longer laterals and early results from the wells are encouraging. At Chevron JV in Marcellus area, activity continued at non operated area of the JV.

Production was lower by 6% and 13% in Chevron and Carrizo JVs respectively.

At Pioneer JV, new wells helped with production levels that suffered on account of Hurricane Harvey. Overall Reliance's share of production was 3% lower Q-o-Q at 33.5 bcfe. Producing well count of



1,113 compared with 1,102 wells in 1Q FY18. Capex for the quarter at about \$ 63 million is comparable to levels as in 1Q FY18, reflecting continued momentum in Eagle ford drilling & completion (D&C) activity.

In October'17, Reliance Marcellus II, LLC, a subsidiary of Reliance Holding USA, Inc., signed agreements with BKV Chelsea LLC, an affiliate of Kalnin Ventures to divest all of its interest in the upstream shale gas assets, in north-eastern and central Pennsylvania which were operated by Carrizo Oil & Gas, Inc. for consideration of \$ 126 million. This transaction is subject to customary terms and conditions for closing.

Reliance continues to optimize operational performance in the remaining two JVs through operational improvements, cost leadership and prudent investment approach. Overall strategy remains focused on preserving long-term value through high-grading of land and development portfolio, retaining optionality, improving efficiency and well cost, optimization of well spacing and smart completions for enhanced recoveries.

ORGANIZED RETAIL BUSINESS

Reliance Retail recorded continued growth momentum and strong profitability in the second quarter of the current financial year. Revenues for 2Q FY18 grew by 81.3% Y-o-Y to ₹ 14,646 crore, up from ₹ 8,079 crore. PBDIT for the period grew by 68.2% Y-o-Y to ₹ 444 crore, up from ₹ 264 crore.

Reliance Retail witnessed strong performance across the board during the quarter despite macroeconomic head winds. Anticipating tax revisions as a result of GST implementation, consumers' preponed discretionary spend on many categories. There were supply disruptions for a short period as manufacturers were clearing old inventory. Advance inventory planning and strong vendor relationships helped tackle stock-outs during the GST implementation period mitigating revenue loss.

Reliance Fresh and Smart stores continue to invest in improving customer shopping experience by offering unmatched assortment, deep localization and product premiumization. During the quarter, several new products across personal care and staples categories were launched, strengthening the

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own brand portfolio, offering superior price-value proposition. Own brands contributed up to 23% of sales in active categories.

During the quarter, Reliance Market launched its 42nd store in Bhilwara, Rajasthan. Focused expansion and robust channel and customer strategy has helped Reliance Market deliver strong same store sales growth.

Reliance Digital continues to maintain market leadership in consumer electronics. Strengthening the core value proposition, Reliance Digital through its in-house service arm ResQ now offers guaranteed one day delivery and installation within 48 hours across 70 cities with service capability being gradually extended to cover more cities in phases. Reliance Digital was awarded "CDIT and Telecommunications retailer of the year" at Indian Retail & e-retail Congress & Awards 2017, organized by Franchise India.

Reliance Retail continues to extend its distribution channel reach and has partnered with over 750,000 retailers across the country. Over 3 million devices and accessories were sold through this channel during the quarter.

Reliance Trends continues to pursue accelerated store opening plan with 30 new store additions in 2Q FY18 taking the total store count to 394 stores with presence across 201 cities. During the period, Reliance Trends launched cosmetics category in 10 stores with participation of national and international brands. The category will be extended to other stores in a phased manner.

Project Eve, store concept positioned for the mid-to-premium segment, launched 2 new stores in Bangalore and Chennai during the quarter. Project Eve through its differentiated experiential store concept and strong product portfolio continues to attract and win customers. Project Eve witnessed strong customer acceptance of own labels contributing to over 50% of store sales.



Reliance Retail further strengthened its presence through its partnerships during this period, by acquiring 40% stake in Genesis Luxury Fashion Pvt Ltd, which operates a rich portfolio of brands such as Armani, Burberry, Coach, Michael Kors and many others.

Ajio.com continues to receive overwhelming customer responses. During the quarter, Ajio launched Indie collection for Men with curated collection of Festive Kurtas, Printed Shirts and Accessories. Extending its omni-channel presence, Ajio.com now has physical presence across 363 Trends stores and delivers to more than 12,000 pin codes across the country.

Reliance Retail re-commissioned 7 petro retail outlets during the quarter. All petro outlets are fully integrated with digital modes of payment through JIO Money facilitating seamless customer experience.

Reliance Retail added 45 stores during 2Q FY18 and operates 3,679 stores across 750 cities with an area of over 14.20 million sq. ft. as on 30th September, 2017.

MEDIA BUSINESS

Network18 Media & Investments Limited reported 2QFY18 consolidated (Ind-AS) revenue of ₹ 327 crore (down 13% Y-o-Y primarily led by TV shopping business) and EBIT at ₹ (45) crore. Implementation of GST resulted in advertisers pulling back spends since June 2017; however the growth trajectory has revived in late September 2017.

The Entertainment cluster under JV Viacom18 showcased a strong performance led by a top-grossing movie release, outperformance of niche channels and ramp-up of multiple new properties launched last year. The News business viewership share continued to grow to 9.3%, led by the regional cluster which is now #1 in reach; however profitability continues to be muted due to macrofactors and gestation losses from new launches over last 2 years.



The digital cluster witnessed improved engagement as well as a 19% Y-o-Y revenue growth, even as the industry faces challenges in monetization. HomeShop18 has reduced losses aided by steps taken to contain costs and focus on margin accretive products, amidst competitive challenges.

The board of directors have approved a combination of HomeShop18 with another leading TV shopping player ShopCJ to benefit from scale and synergies.

DIGITAL SERVICES BUSINESS

Jio has built a next generation all-IP data network with latest 4G LTE technology. It is the only network built as a Mobile Video Network and providing Voice over LTE technology. It has built a future ready network which can easily deploy 5G and beyond technology in the last leg. Jio has created an ecosystem comprising network, devices, applications and content, service experience and affordable tariffs for everyone to live the Jio Digital Life.

Jio has created a strong data network with infrastructure and backhaul for offering wireless services, wireline services, FTTH, Enterprise offering, IOT services and other digital services. These will lead to further data consumption on the network.

Since commencement of services on 5th September 2016, Jio has become the fastest growing technology company in the world. It crossed 100 million subscribers in 170 days, adding at an average rate of 6 lakh subscribers per day. Jio continues its rapid ramp-up of subscriber base and as of 30th September 2017, there are 138.6 million subscribers on the network.

During the quarter ended 30th September 2017, it is estimated that around 27 million LTE smartphones were sold in India. On gross add basis, Jio achieved over two-third market share of the incremental smartphones sold in the country. The cumulative LTE smartphone base is estimated to have reached 160 million. Jio has over 85% market share in the LTE smartphone base in the country. Jio has tied up with leading smartphone OEMs such as Apple, Asus, Celkon, Comio, Coolpad, Gionee, Infocus, Intex, ITEL, Karbonn, Lava, Lenovo, LG, LYF, Micromax, Motorola, OnePlus, Oppo,



Panasonic, Samsung, Spice, Vivo, Xiaomi and others to offer attractive value proposition for customers.

India has around 530 million feature-phone users who have hitherto been left out of the Jio's digital revolution initiative. In order to extend the Digital Life to vast proportions of Indians, Jio has partnered with Reliance Retail Ltd ("RRL") to reinvent the conventional feature phone and introduced "India ka Intelligent SmartPhone" - JioPhone on 21st July 2017. This phone has been made in India, by young Indians and for all Indians. Initial feedback and data usage behaviour of users in this segment is very encouraging. Jio is committed to make JioPhone available for entire Indian wireless market in coming months and ensure Jio Digital Life with superior connectivity, rich content and entertainment is experienced by all Indians. RRL is geared to increase capacity of supply of JioPhone, considering the tremendous anticipated response from Indians to embrace Digital Life.

Jio users consumed 178 crore hours of high speed video per month making Jio the world's largest mobile video network also. Before Jio's launch, India was ranked 155th in the world in terms of mobile broadband penetration as per rankings done by International Telecommunication Union. India is now the top ranked country in mobile data consumption.

Jio has consistently been rated India's fastest network as per the TRAI's MySpeed application. The trend as indicated by TRAI shows that Jio's customers have consistently received better speeds than others. As per the most recent results on TRAI's MySpeed application, the average download speed on Jio network was at 18.53 Mbps, almost twice of the network speed available on any other network.

Jio users made 267 crore minutes of VoLTE calls per day during the quarter. This quantum of traffic has been achieved by Jio in less than 12 months since commencement of operations. This has been achieved by enabling users to make unlimited voice calls from anywhere to anywhere in India at absolutely free tariff and by abolishing roaming practice within India – first such move by an Indian telecom operator. In terms of quality also, Jio achieved industry best call drop rates on consistent basis.

The Company continues to make progress for delivering Enterprise solutions, FTTH and IOT with beta trials initiated in a few locations. These services are being offered using the same integrated network and platforms.



Industries Limited

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER/ HALF YEAR ENDED 30TH SEPTEMBER 2017

				(₹ in cro	(₹ in crore, except per s		
Particulars		Quarter Endec			r Ended	Year Ended (Audited)	
	30 Sep'17	30 June'17	30 Sep'16	30 Sep'17	30 Sep'16	31 Mar'17	
Income							
Value of Sales & Services (Revenue)	101,169	90,537	81,651	191,706	153,102	330,180	
Less: GST Recovered	6,084	-	-	6,084	-	-	
Revenue from Operations	95,085	90,537	81,651	185,622	153,102	330,180	
Other Income	2,317	2,124	2,393	4,441	4,771	9,443	
Total Income	97,402	92,661	84,044	190,063	157,873	339,623	
Expenses	47.070	44 447	40.404	04.705	00.000	475.007	
Cost of Materials Consumed	47,678	44,117	43,134	91,795	80,603	175,087	
Purchases of Stock-in-Trade Changes in Inventories of Finished Coads, Work in Progress and Steek in Trade	13,891	14,403	10,894	28,294	19,037	42,431	
Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade	(236)	(390)	(121)	(626)	(2,675)	(5,218)	
Excise Duty and Service Tax	3,604	7,066	5,490	10,670	11,951	24,798	
Employee Benefits Expense	2,260	2,455	2,017	4,715	4,128	8,388	
Finance Costs	2,272	1,119	883	3,391	2,089	3,849	
Depreciation / Amortisation and Depletion Expense	4,287	3,037	2,774	7,324	5,499	11,646	
Other Expenses	12,323	10,332	9,073	22,655	17,671	38,500	
Total Expenses	86,079	82,139	74,144	168,218	138,303	299,481	
Profit Before Share of Profit/(Loss) of Associates and Joint Ventures, Exceptional Item and Tax	11,323	10,522	9,900	21,845	19,570	40,142	
Share of Profit/(Loss) of Associates and Joint Ventures	14	14	(18)	28	(30)	(108)	
Profit Before Exceptional Item and Tax	11,337	10,536	9,882	21,873	19,540	40,034	
Exceptional Item	-	1,087	-	1,087	-	-	
Profit Before Tax	11,337	11,623	9,882	22,960	19,540	40,034	
Tax Expense							
Current Tax	2,453	2,321	2,347	4,774	4,653	8,880	
Deferred Tax	787	223	356	1,010	631	1,321	
Profit for the Period	8,097	9,079	7,179	17,176	14,256	29,833	
Other Comprehensive Income (OCI)							
i Items that will not be reclassified to profit and loss	125	76	(29)	201	63	225	
ii Income tax relating to Items that will not be reclassified to profit or loss	(34)	16	-	(18)	-	(7)	
iii Items that will be reclassified to profit or loss	(1,099)	853	637	(246)	920	2,198	
iv Income tax relating to items that will be reclassified to profit or loss	245	34	(224)	279	(248)	(589)	
Total Other Comprehensive Income (Net of Tax)	(763)	979	384	216	735	1,827	
Total Comprehensive Income for the period	7,334	10,058	7,563	17,392	14,991	31,660	
Net Profit attributable to :							
a) Owners of the Company	8,109	9,108	7,209	17,217	14,322	29,901	
b) Non-Controlling Interest	(12)	(29)	(30)	(41)	(66)	(68)	
Other Comprehensive Income attributable to :	(705)	070	004	044	705	4 000	
a) Owners of the Company	(765)	979	384	214	735	1,823	
b) Non-Controlling Interest	2	-	-	2	-	4	
Total Comprehensive Income attributable to :							
a) Owners of the Company	7,344	10,087	7,593	17,431	15,057	31,724	
b) Non-Controlling Interest	(10)	(29)	(30)	(39)	(66)	(64)	
Earnings per equity share (Face Value of ₹ 10/-) (Not Annualised)							
(a) Basic	13.67	15.36*	12.22*	29.03	24.28*	50.67*	
(b) Diluted	13.66	15.35*	12.20*	29.01	24.23*	50.57*	
Paid up Equity Share Capital, Equity Shares of ₹ 10/- each.	5,920	2,959	2,951	5,920	2,951	2,959	
Other Equity excluding Revaluation Reserve	4.400	4 400	4.04-	4.400	4.04-	259,880	
Capital Redemption Reserve / Debenture Redemption Reserve	1,133	1,180	1,217	1,133	1,217	1,216	
Net Worth (Including retained earnings)	270,754	266,864	242,237	270,754	242,237	258,511	
a) Debt Service Coverage Ratio	3.57	1.74	0.88	2.36	1.34	1.96	
b) Interest Service Coverage Ratio	5.99	11.39	12.19	7.77	10.35	11.40	
c) Debt-Equity Ratio After considering allotment of Bonus Equity Shares (Refer Note no	0.78	0.74	0.77	0.78	0.77	0.75	

^{*} After considering allotment of Bonus Equity Shares (Refer Note no.6)

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Notes

- 1. The figures for the corresponding previous period have been restated/regrouped wherever necessary, to make them comparable.
- 2. Reliance Jio Infocomm Ltd (RJIL), a subsidiary of the Company has commenced commercial operations of its Wireless Telecommunication Network with effect from 1st July 2017.
- 3. During the quarter, the Company issued listed unsecured non-convertible redeemable Debentures amounting to ₹ 10,000 crore in three tranches (Series A, B and C).

The listed secured non-convertible debentures of the Company aggregating ₹ 1,136 crore as on 30th September, 2017 are secured by way of first mortgage/charge on the Company's certain properties. The asset cover in respect of the non-convertible debentures of the Company as on 30th September, 2017 exceeds hundred percent of the principal amount of the said listed non-convertible debentures.

Further, the listed non-convertible debentures of the subsidiary Reliance Jio Infocomm Limited aggregating ₹ 12,500 crore as on 30th September, 2017 are secured by way of *pari passu* charge on certain movable properties of Reliance Jio Infocomm Limited and the asset cover thereof exceeds hundred percent of the principal amount of the said debentures.



4. Details of non-convertible debentures are as follows;

Sr.	Particulars	Whether	Previo	us Due Date	Next D	ue Date
No.		Secured /	(1 st Apr	il 2017 till 30 th	(1st October 201	17 till 31 st March
		Unsecured	Sep	otember 2017)	:	2018)
			Principal	Interest	Principal	Interest
	Reliance Industries	Limited				l
1.	PPD 177	Secured	-	-	24 th Nov 2017	24 th Nov 2017
2.	PPD 179 Tranche 3	Secured	-	-	-	8 th Dec 2017
3.	PPD 180 Tranche 1	Secured	-	7 th May 2017	-	-
4.	PPD Series A	Unsecured	-	-	-	-
5.	PPD Series B	Unsecured	-	-	-	-
6.	PPD Series C	Unsecured	-	-	-	-
	Reliance Jio Infocol	mm Limited	1			
1.		Secured	-	15 th Sep	-	
	PPD1			2017		-
2.	PPD2	Secured	-	-	-	04 th Oct 2017
3.		Secured	-	16 th June	-	
	PPD3			2017		-
4.	PPD4	Secured	-	-	-	20 th Nov 2017
5.	PPD5 (Option 1)	Secured	-	-	-	22 nd Jan 2018
6.	PPD5 (Option 2)	Secured	-	-	-	22 nd Jan 2018
7.	PPD6	Secured	-	31 st July 2017	-	-
8.	PPD7 (Option 1)	Secured	-	3 rd Aug 2017	-	-
9.	PPD8	Secured	-	2 nd May 2017	-	30 th Oct 2017
				31 st July 2017		30 th Jan 2018
10.	PPD9	Secured	-	2 nd May 2017	-	-
11.	PPD10	Secured	-	31 st May 2017	-	-
12.	PPD11	Secured	-	10 th July 2017	-	-

Interest and Principal have been paid on the due dates.

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5. Formulae for computation of ratios are as follows -

Earnings before interest and tax

Debt Service Coverage Ratio = Interest Expense + Principal Repayments made during the

period for long term loans

Interest Service Coverage Ratio = Earnings before interest and tax

Interest Expense

Debt / Equity Ratio = <u>Total Debt</u>

Equity

- 6. The Company has issued and allotted 308,03,34,238 equity shares to the eligible holders of equity shares on the book closure date (i.e., 9th September, 2017) as bonus equity shares by capitalizing reserves on 13th September, 2017. The Earning Per Share figures for the quarter ended 30th June'17, year ended 31st March 2017 and quarter/half year ended 30th September 2016 have been restated to give effect to the allotment of the bonus shares, as required by IND AS-33.
- 7. The Company retained its domestic credit ratings of "CRISIL AAA" from CRISIL and "Ind AAA" from India Ratings and an investment grade rating for its international debt from Moody's as Baa2 and BBB+ from S&P.

The subsidiary Reliance Jio Infocomm Limited retained its credit ratings of "AAA (SO)" by CRISIL and "CARE AAA (SO)" by CARE for series PPD 1 and series PPD 2 and "CRISIL AAA" by CRISIL and "ICRA AAA" by ICRA limited for all other series.

8. The Audit Committee has reviewed the above results and the Board of Directors has approved the above results and its release at their respective meetings held on 13th October 2017. The Statutory Auditors of the Company have carried out a Limited Review of the aforesaid results.



UNAUDITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(₹ in crore)

		(₹ in crore)
Particulars	As at 30 th September 2017	As at 31st March 2017 (Audited)
ASSETS		(Addited)
Non-Current Assets		
Property, Plant and Equipment	260,099	168,822
Capital Work-in-Progress	190,001	248,929
Goodwill	4,639	4,892
Other Intangible Assets	83,399	24,812
Intangible Assets Under Development	19,906	75,908
Financial Assets	10,000	7 0,000
Investments	22,624	25,639
Loans	3,125	2,708
Other Non-Current Assets	6,427	8,279
Total Non-Current Assets	590,220	559,989
Current Assets	330,220	333,303
Inventories	53,129	53,460
Financial Assets	33,129	33,400
Investments	57,989	52,751
Trade Receivables	11,345	8,177
Cash & Cash Equivalents	1,998	3,023 996
Loans Other Financial Assets	2,425	
	9,921	8,535
Other Current Assets	24,997	19,871
Total Current Assets	161,804	146,813
Total Assets	752,024	706,802
EQUITY AND LIABILITIES		
Equity		
Equity Share Capital	5,920	2,959
Other Equity	270,389	260,750
Non-Controlling Interest	2,723	2,917
Liabilities		
Non-Current Liabilities		
Financial Liabilities		
Borrowings	141,348	152,148
Other Financial Liabilities	8,942	9,025
Deferred Payment Liabilities	20,363	20,137
Provisions	2,392	2,351
Deferred Tax Liabilities (Net)	22,311	21,198
Total Non-Current Liabilities	195,356	204,859
Current Liabilities	100,000	201,000
Financial Liabilities		
Borrowings	39,904	31,528
Trade Payables	84,655	76,595
Other Financial Liabilities	124,032	104,543
Other Current Liabilities	27,437	20,882
Provisions	1,608	1,769
Total Current Liabilities	277,636 473,003	235,317
Total Liabilities	472,992	440,176
Total Equity and Liabilities	752,024	706,802

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UNAUDITED CONSOLIDTAED SEGMENT INFORMATION FOR THE QUARTER/HALF YEAR ENDED 30TH SEPTEMBER 2017

(₹ in crore)

Sr.	Particulars	(Quarter Ended		Half Yea	ar Ended	Year Ended (Audited)
No		30 Sep'17	30 June'17	30 Sep'16	30 Sep'17	30 Sep'16	31 Mar'17
1.	Segment Value of Sales and Services (Revenue)						
	- Petrochemicals	27,999	25,461	22,422	53,460	43,140	92,472
	- Refining	69,766	66,945	60,527	136,711	117,095	250,833
	- Oil and Gas	1,503	1,324	1,327	2,827	2,667	5,191
	- Organized Retail	14,646	11,571	8,079	26,217	14,745	33,765
	- Digital Service	7,213	145	200	7,358	306	599
	- Others	2,459	3,766	2,947	6,225	5,260	10,619
	Gross Value of Sales and Services	123,586	109,212	95,502	232,798	183,213	393,479
	Less: Inter Segment Transfers	22,417	18,675	13,851	41,092	30,111	63,299
	Value of Sales & Services	101,169	90,537	81,651	191,706	153,102	330,180
	Less: GST Recovered	6,084	-	-	6,084	-	-
	Revenue from Operations	95,085	90,537	81,651	185,622	153,102	330,180
2.	Segment Results						
۷.	- Petrochemicals	4,960	4,031	3,417	8,991	6,223	12,990
	- Refining	6,621	7,476#	5,975	14,097#	12,568	25,056
	- Oil and Gas	(272)	(373)	(491)	(645)	(803)	(1,584)
	- Organized Retail	334	292	162	626	310	784
	- Digital Service	261	(22)	(6)	239	(12)	(52)
	- Others	142	112	126	254	259	543
	Total Segment Profit before Interest and Tax	12,046	11,516	9,183	23,562	18,545	37,737
	(i) Finance Costs	(2,272)	(1,119)	(883)	(3,391)	(2,089)	(3,849)
	(ii) Interest Income	729 834	730 496	951 631	1,459 1,330	1,878 1,206	2,985 3,161
	(iii) Other Un-allocable Income (Net of Expenditure)						
	Profit before Tax (i) Current Tax	11,337 (2,453)	11,623 (2,321)	9,882 (2,347)	22,960 (4,774)	19,540	40,034 (8,880)
	(ii) Deferred Tax	(787)	(2,321)	(356)	(1,010)	(4,653) (631)	(1,321)
	Profit after Tax (including share of profit/(loss) of	(101)	(223)	(330)	(1,010)	(031)	(1,521)
	associates & Joint Ventures)	8,097	9,079	7,179	17,176	14,256	29,833
3.	Segment Assets						
	- Petrochemicals	115,969	116,273	98,875	115,969	98,875	110,557
	- Refining	190,736	183,537	172,195	190,736	172,195	180,720
	- Oil and Gas	42,173	42,975	40,284	42,173	40,284	42,225
	- Organized Retail	15,802	11,921	10,968	15,802	10,968	11,396
	- Digital Service	228,032	221,956	147,677	228,032	147,677	197,679
	- Others	19,736	19,602	18,670	19,736	18,670	19,915
	- Unallocated	139,576	134,716	148,318	139,576	148,318	144,310
	Total Segment Assets	752,024	730,980	636,987	752,024	636,987	706,802
4.	Segment Liabilities						
	- Petrochemicals	57,309	52,363	49,752	57,309	49,752	53,513
	- Refining	140,214	131,486	107,177	140,214	107,177	130,713
	- Oil and Gas	58,692	59,232	67,519	58,692	67,519	63,095
	- Organized Retail	8,989	5,538	5,777	8,989	5,777	5,260
	- Digital Service	139,564	141,847	108,987	139,564	108,987	129,287
	- Others	2,861	3,695	3,377	2,861	3,377	3,802
	- Unallocated	344,395	336,819	294,398	344,395	294,398	321,132
	Total Segment Liabilities	752,024	730,980	636,987	752,024	636,987	706,802

(# includes exceptional item of ₹ 1,087 crore)

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Notes to Segment Information (Consolidated) for the Quarter/Half Year Ended 30th September 2017

1. As per Indian Accounting Standard 108 'Operating Segment', the Company has reported 'Segment Information', as described below:

a) The **petrochemicals** segment includes production and marketing operations of petrochemical products namely, High density Polyethylene, Low density Polyethylene, Linear Low density Polyethylene, Polypropylene, Polyvinyl Chloride, Polyester Yarn, Polyester Fibres, Purified Terephthalic Acid, Paraxylene, Ethylene Glycol, Olefins, Aromatics, Linear Alkyl Benzene, Butadiene, Acrylonitrile, Poly Butadiene Rubber, Styrene Butadiene Rubber, Caustic Soda and Polyethylene Terephthalate.

b) The **refining** segment includes production and marketing operations of the petroleum products.

c) The **oil and gas** segment includes exploration, development and production of crude oil and natural gas.

d) The **organized retail** segment includes organized retail business in India.

e) The **digital services** segment includes provision of a range of digital services in India.

f) Other business segments including media which are not separately reportable have been grouped under the **others** segment.

g) Other investments / assets and income from the same are considered under unallocable.



UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER / HALF YEAR ENDED 30TH SEPTEMBER 2017 (₹ in crore, except per share data)

Year Ended **Quarter Ended Half Year Ended** Darticulare (Audited)

Particulars		Quarter Ended			Tian Tear Ended		(Audited)
		30 Sep'17	30 June'17	30 Sep'16	30 Sep'17	30 Sep'16	31 Mar'17
Inco	ome						
Value of Sales & Services (Revenue)		75,165	70,434	64,344	145,599	123,837	265,041
Less: GST Recovered		3,404	-	-	3,404	-	-
Revenue from Operations		71,761	70,434	64,344	142,195	123,837	265,041
Othe	er Income	2,057	1,918	2,280	3,975	4,313	8,709
	Total Income	73,818	72,352	66,624	146,170	128,150	273,750
Exp	enses						
Cos	t of Materials Consumed	45,307	42,037	39,506	87,344	75,307	164,250
Purc	chases of Stock-in-Trade	2,166	1,797	1,944	3,963	2,746	5,161
Cha	nges in Inventories of Finished Goods, Work-in-	924	(555)	(292)	369	(2,026)	(4,839)
Prog	gress and Stock-in-Trade		, ,	, ,			, ,
Exci	se Duty and Service Tax	3,229	6,217	4,767	9,446	10,764	23,016
Emp	oloyee Benefits Expense	1,182	1,170	1,016	2,352	2,267	4,434
Finance Costs		1,314	788	633	2,102	1,557	2,723
Dep	reciation / Amortisation and Depletion Expense	2,268	2,158	2,029	4,426	3,979	8,465
Othe	er Expenses	5,970	8,179	6,848	14,149	13,407	29,763
	Total Expenses	62,360	61,791	56,451	124,151	108,001	232,973
Prof	fit Before Tax	11,458	10,561	10,173	22,019	20,149	40,777
Tax	Expense						
Current Tax		2,294	2,092	2,217	4,386	4,409	8,333
Deferred Tax		899	273	252	1,172	488	1,019
Profit for the Period		8,265	8,196	7,704	16,461	15,252	31,425
Oth	er Comprehensive Income (OCI)						
i	Items that will not be reclassified to profit and loss	49	(71)	-	(22)	-	35
ii	Income tax relating to Items that will not be reclassified to profit or loss	(11)	15	-	4	-	(7)
iii	Items that will be reclassified to profit or loss	(1,147)	(168)	878	(1,315)	1,161	2,752
iv	Income tax relating to items that will be reclassified to profit or loss	245	36	(224)	281	(249)	(588)
Total Other Comprehensive Income (Net of Tax)		(864)	(188)	654	(1,052)	912	2,192
Total Comprehensive Income for the period		7,401	8,008	8,358	15,409	16,164	33,617
	nings per equity share (Face Value of ₹ 10/-) (Not ualised)						
(a)	Basic	13.03	12.92*	12.20*	25.95	24.16*	49.77*
(b)	Diluted	13.02	12.91*	12.18*	25.93	24.12*	49.68*
	up Equity Share Capital, Equity Shares of ₹ 10/- each.	6,333	3,252	3,243	6,333	3,243	3,251
Other Equity excluding Revaluation Reserve							285,062
Сар	ital Redemption Reserve/ Debenture Redemption						
Reserve		1,117	1,165	1,165	1,117	1,165	1,165
Net Worth (Including retained earnings)		295,894	291,502	266,588	295,894	266,588	283,288
(a)	Debt Service Coverage Ratio	4.78	3.39	1.11	4.01	1.63	2.41
(b)	Interest Service Coverage Ratio	9.72	14.40	17.07	11.48	13.94	15.98
(c)	Debt-Equity Ratio	0.41	0.38	0.38	0.41	0.38	0.37

^{*} After considering allotment of Bonus Equity Shares (Refer Note No.5)

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: L17110MH1973PLC019786 CIN



Notes

- 1. The figures for the corresponding previous period have been restated/regrouped wherever necessary, to make them comparable.
- 2. During the quarter, the Company issued listed unsecured non-convertible redeemable Debentures amounting to ₹ 10,000 crore in three tranches (Series A, B and C).

The listed secured non-convertible debentures of the Company aggregating ₹ 1,136 crore as on 30th September, 2017 are secured by way of first mortgage/charge on the Company's certain properties. The asset cover in respect of the non-convertible debentures of the Company as on 30th September, 2017 exceeds hundred percent of the principal amount of the said listed non-convertible debentures.

Details of secured non-convertible debentures are as follows -

Sr.	Particulars	Whether	Previous Due Date		Next Due Date			
No.		Secured /	(1st April 2017 till 30th		(1st October 2017 till 31st March			
		Unsecured	September 2017)		2018)			
			Principal Interest		Principal	Interest		
	Reliance Industries Limited							
1.	PPD 177	Secured	-	-	24 th Nov 2017	24 th Nov 2017		
2.	PPD 179 Tranche 3	Secured	-	-	-	8 th Dec 2017		
3.	PPD 180 Tranche 1	Secured	-	7 th May 2017	-	-		
4.	PPD	Unsecured	-	-	-	-		
	Series A							
5.	PPD	Unsecured	-	-	-	-		
	Series B							
6.	PPD	Unsecured	-	-	-	-		
	Series C							

Interest and Principal have been paid on the due dates.



4. Formulae for computation of ratios are as follows -

Earnings before interest and tax

Debt Service Coverage Ratio = Interest Expense + Principal Repayments made during the

period for long term loans

Interest Service Coverage Ratio = Earnings before interest and tax

Interest Expense

Debt / Equity Ratio = Total Debt

Equity

- 5. The Company has issued and allotted 308,03,34,238 equity shares to the eligible holders of equity shares on the book closure date (i.e., 9th September, 2017) as bonus equity shares by capitalizing reserves on 13th September, 2017. The Earning Per Share figures for the quarter ended 30th June'17, year ended 31st March 2017 and quarter/half year ended 30th September 2016 have been restated to give effect to the allotment of the bonus shares, as required by IND AS-33.
- 6. The Company retained its domestic credit ratings of "CRISIL AAA" from CRISIL and "Ind AAA" from India Ratings and an investment grade rating for its international debt from Moody's as Baa2 and BBB+ from S&P.
- 7. The Audit Committee has reviewed the above results and the Board of Directors has approved the above results and its release at their respective meetings held on 13th October 2017. The Statutory Auditors of the Company have carried out a Limited Review of the aforesaid results.



UNAUDITED STANDALONE STATEMENT OF ASSETS AND LIABILITIES

(₹ in crore)

		(₹ in crore) As at 31st March 2017		
Particulars	As at 30th September 2017	(Audited)		
ASSETS		, ,		
Non-Current Assets				
Property, Plant and Equipment	141,613	136,882		
Capital Work-in-Progress	129,716	128,283		
Intangible Assets	16,439	16,248		
Intangible Assets Under Development	5,458	5,906		
Financial Assets				
Investments	158,018	140,544		
Loans	15,108	10,418		
Other Non-Current Assets	1,862	2,184		
Total Non-Current Assets Current Assets	468,214	440,465		
Inventories	33,453	34,018		
Financial Assets				
Investments	56,278	51,906		
Trade Receivables	5,716	5,472		
Cash & Cash Equivalents	1,364	1,754		
Loans	3,209	4,900		
Others Financial Assets	5,954	3,372		
Other Current Assets	4,856	4,859		
Total Current Assets	110,830	106,281		
Total Assets	579,044	546,746		
EQUITY AND LIABILITIES				
Equity				
Equity Share Capital	6,333	3,251		
Other Equity	293,539	285,062		
Total Equity	299,872	288,313		
Liabilities				
Non-Current Liabilities				
Financial Liabilities				
Borrowings	80,378	78,723		
Provisions	2,171	2,118		
Deferred Tax Liabilities (Net)	25,938	24,766		
Other Non-Current Liabilities	503	-		
Total Non-Current Liabilities	108,990	105,607		
Current Liabilities	100,990	103,007		
Financial Liabilities	00.040	20 500		
Borrowings	29,948	22,580		
Trade Payables	69,968	68,161		
Other Financial Liabilities	47,355	43,920		
Other Current Liabilities	21,811	16,897		
Provisions Total Current Liabilities	1,100 170 183	1,268 152,826		
rotal Gurrent Liabilities	170,182	152,826		
Total Liabilities	279,172	258,433		

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UNAUDITED STANDALONE SEGMENT INFORMATION FOR THE QUARTER/HALF YEAR ENDED 30TH SEPTEMBER 2017

(₹ in crore)

Sr.	Particulars		Quarter Ended		Half Year Ended		(₹ in crore) Year Ended
No		20 Camid 7		20 Camid C			(Audited)
1.	Segment Value of Sales and Services (Revenue)	30 Sep'17	30 June'17	30 Sep'16	30 Sep'17	30 Sep'16	31 Mar'17
١.	- Petrochemicals	26,826	24,083	21,293	50,909	40,702	87,623
	- Refining	59,324		i i	118,226	100,784	
	- Reliffing - Oil and Gas	760	58,902 582	51,838 701		·	217,862
	- Others	311	329	305	1,342 640	1,484 539	2,787
							1,174
	Gross Value of Sales & Services	87,221	83,896	74,137	171,117	143,509	309,446
	Less: Inter Segment Transfers	12,056	13,462	9,793	25,518	19,672	44,405
	Value of Sales & Services	75,165	70,434	64,344	145,599	123,837	265,041
	Less: GST Recovered	3,404	-	-	3,404	-	-
	Revenue from Operations	71,761	70,434	64,344	142,195	123,837	265,041
2.	Segment Results						
	- Petrochemicals	4,913	3,984	3,464	8,897	6,365	13,178
	- Refining	6,532	6,375	5,901	12,907	12,482	24,871
	- Oil and Gas	(96)	(231)	24	(327)	72	(131)
	- Others	123	132	90	255	189	422
	Total Segment Profit before Interest and Tax	11,472	10,260	9,479	21,732	19,108	38,340
	(i) Finance Costs	(1,314)	(788)	(633)	(2,102)	(1,557)	(2,723)
	(ii) Interest Income	942	844	1,072	1,786	2,200	3,535
	(iii) Other Un-allocable Income (Net of						
	Expenditure)	358	245	255	603	398	1,625
	Profit before Tax	11,458	10,561	10,173	22,019	20,149	40,777
	(i) Current Tax	(2,294)	(2,092)	(2,217)	(4,386)	(4,409)	(8,333)
	(ii) Deferred Tax	(899)	(273)	(252)	(1,172)	(488)	(1,019)
	Profit after Tax	8,265	8,196	7,704	16,461	15,252	31,425
3.	Segment Assets	0,200	0,100	1,104	10,401	10,202	01,420
٥.	- Petrochemicals	109,159	110,637	94,861	109,159	94,861	103,029
	- Refining	186,875	182,615	171,116	186,875	171,116	177,758
	- Oil and Gas	33,600	33,688	24,886	33,600	24,886	33,979
	- Others	115,354	104,319	62,778	115,354	62,778	92,943
	- Unallocated	134,056	128,359	146,009	134,056	146,009	139,037
	Total Segment Assets	579,044	559,618	499,650	579,044	499,650	546,746
4.	Segment Liabilities	373,044	333,010	433,030	313,044	433,030	340,740
4.	- Petrochemicals	51,010	46,811	47,713	51,010	47,713	47,844
	- Refining	136,091	129,311	104,921	136,091	104,921	126,432
	- Oil and Gas	24,187			24,187		27,534
		460	24,484	29,470 657	460	29,470 657	643
	- Others - Unallocated	367,296	551 358,461			316,889	
				316,889	367,296		344,293
	Total Segment Liabilities	579,044	559,618	499,650	579,044	499,650	546,746

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Notes to Segment Information (Standalone) for the Quarter/Half Year Ended 30th September 2017

- 1. As per Indian Accounting Standard 108 'Operating Segment', the Company has reported 'Segment Information', as described below:
 - a) The petrochemicals segment includes production and marketing operations of petrochemical products namely, High density Polyethylene, Low density Polyethylene, Linear Low density Polyethylene, Polypropylene, Polyvinyl Chloride, Polyester Yarn, Polyester Fibres, Purified Terephthalic Acid, Paraxylene, Ethylene Glycol, Olefins, Aromatics, Linear Alkyl Benzene, Butadiene, Acrylonitrile, Poly Butadiene Rubber, Styrene Butadiene Rubber, Caustic Soda and Polyethylene Terephthalate.
 - b) The **refining** segment includes production and marketing operations of the petroleum products.
 - The oil and gas segment includes exploration, development and production of crude oil and natural gas.
 - The smaller business segments not separately reportable have been grouped under the others segment.
 - e) Other investments / assets and income from the same are considered under **unallocable**.